

## SONOMA COUNTY

575 ADMINISTRATION DRIVE, ROOM 102A SANTA ROSA, CA 95403

# Legislation Details (With Text)

File #: 2020-1304

Type: Consent Calendar Item Status: Agenda Ready

File created: 12/15/2020 In control: Clerk-Recorder-Assessor

On agenda: 1/26/2021 Final action:

Title: ParcelQuest Agreement for Clerk-Recorder-Assessor

**Sponsors:** Clerk-Recorder-Assessor

Indexes:

Attachments: 1. Remediated ParcelQuest Summary Report 2021-2023.pdf, 2. Attachment 1 ParcelQuest

agreement.pdf, 3. Remediated ParcelQuest signed agreement 2021-2023.pdf

Date Ver. Action By Action Result

To: Board of Supervisors

Department or Agency Name(s): Clerk-Recorder-Assessor

Staff Name and Phone Number: Kim Barrett x3471

Vote Requirement: Majority

Supervisorial District(s): County Wide

Title:

ParcelQuest Agreement for Clerk-Recorder-Assessor

#### **Recommended Action:**

Authorize the Clerk-Recorder-Assessor to execute an agreement with ParcelQuest to continue to provide certain public records and maps in exchange for a portion of the revenue generated by ParcelQuest for a three -year term ending December 31, 2023.

### **Executive Summary:**

ParcelQuest is engaged in the business of acquiring, compiling, arranging, selecting, formatting and distributing for a fee, land records and other data and maps in electronic form. ParcelQuest sells licensed subscriptions to such data and maps. Under the proposed agreement with ParcelQuest, the County would continue to provide Assessor and Recorder public records and maps to ParcelQuest for a period of three years, commencing January 26, 2021 and continuing to December 31, 2023, in exchange for a portion of the revenue generated by ParcelQuest.

#### **Discussion:**

The proposed three-year revenue generating agreement will replace an existing agreement between the County and ParcelQuest and will allow the Clerk-Recorder-Assessor to continue to provide certain public records and maps from the Assessor's Office and Recorder's Office in exchange for a portion of the revenue generated by our third party vendor ParcelQuest through its sales and licenses to the public. The Clerk-Recorder-Assessor will provide records on a monthly basis to ParcelQuest. The Clerk-Recorder-Assessor will receive a yearly check from ParcelQuest. The payment will be calculated on the following tiered basis: The sum total amount of twenty percent (20%) of the first \$100,000 in gross annual revenue, plus forty percent

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(40%) of the second \$100,000 in gross annual revenue, plus fifty percent (50%) of all gross annual revenues above \$200,000 generated from the sale and/or licensing of the data and maps for the Sonoma County area.

### **Prior Board Actions:**

None

## **FISCAL SUMMARY**

Expenditures	FY 20-21	FY21-22	FY 22-23
	Adopted	Projected	Projected
Budgeted Expenses			
Additional Appropriation Requested			
Total Expenditures			
Funding Sources			
General Fund/WA GF			
State/Federal			
Fees/Other	\$15,000	\$15,000	\$15,000
Use of Fund Balance			
Contingencies			
Total Sources	\$15,000	\$15,000	\$15,000

## **Narrative Explanation of Fiscal Impacts:**

The sales of data and maps to ParcelQuest generates approximately \$15,000 in revenue annually.

Staffing Impacts:						
Position Title (Payroll Classification)	Monthly Salary Range (A-I Step)	Additions (Number)	Deletions (Number)			
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# Narrative Explanation of Staffing Impacts (If Required):

N/A

#### **Attachments:**

Attachment 1 ParcelQuest agreement

## Related Items "On File" with the Clerk of the Board:

N/A