# KADESH & ASSOCIATES

Kadesh & Associates is a top-ranked, bipartisan federal advocacy firm, recognized for its track record of success and accomplishments. Our firm is unique in specializing in advocating for California interests and has been very successful in representing California public entities before Congress and the Administration. Our highly respected, bipartisan team has been consistently recognized by Members of Congress and key Congressional aides and lobbyists as one of Washington's most effective lobbying firms (The Hill, Bloomberg Government). The Hill newspaper distinguished Kadesh & Associates as one of Washington's leading lobbying firms for seven consecutive years. Bloomberg Government recently ranked Kadesh & Associates in the top 15 performing lobbying groups, among nearly 2,000 competitors. Our team has garnered a stellar reputation in being strategic, smart and capable in working both sides of the Capitol and California's powerful delegation.

We also have extensive experience and success working effectively with federal agencies and regulatory bodies in advancing our clients' priorities. Based on our bipartisan experience on Capitol Hill, we know when and how to move our clients' priorities by leveraging our issue expertise, policy experience and strategic partnerships and relationships with the California Congressional delegation, members of the House and Senate leadership, key committee staff and with the Administration.

We have considerable experience working with Senator Dianne Feinstein, Vice President-elect Kamala Harris, and Speaker Nancy Pelosi, and we have longstanding and productive relationships with Representatives Mike Thompson and Jared Huffman, who make up Sonoma County's delegation in the House of Representatives. Additionally, we already have a strong working relationship with California's newest Senator, Alex Padilla, as well as his incoming staff.

Combined, *Kadesh & Associates*' team has more than eight decades of legislative and advocacy experience both on and off the Hill. This includes extensive work on issues important to Sonoma County, such as disaster preparedness and recovery, federal funding, affordable housing, healthcare, tribal issues, transportation and water infrastructure, and clean energy. We have direct experience working to support local governments as senior Congressional staffers and later as federal advocates providing advocacy services before Congress and the Executive Branch.

Given the wide-ranging impacts of the historic wildfires that Sonoma County has faced in recent years, and the unprecedented fiscal challenges that the County has been confronted with as a result of COVID-19, it will be especially important to enlist the best possible federal legislative team to aggressively and effectively advocate for Sonoma County's unique needs. We are confident that our team's established track record will allow *Kadesh & Associates* to successfully provide all the required political, strategic and legislative services needed to represent the County. With our indepth knowledge of federal funding, our experience tackling the specific policy issues and challenges facing Sonoma County and the North Bay, and our longstanding working relationships with the California delegation and other Congressional and regulatory staff, *Kadesh & Associates* is exceptionally well positioned to provide effective federal legislative advocacy services for the County of Sonoma.

# Mark Kadesh

230 2<sup>nd</sup> Street SE, Washington, DC 20003 Mark@KadeshDC.com | www.KadeshDC.com | 202-547-8800

## **EDUCATION**

1988 Harvard University

**Kennedy School of Government** 

*Master of Public Policy.* Public management, economics, statistics, finance, decision analysis, negotiations and political analysis coursework.

1985 Brandeis University

Bachelor of Arts Degree in Politics. Summa cum laude, high honors, Phi Beta Kappa.

#### **EMPLOYMENT**

2007- Kadesh & Associates

Current **President** 

Federal advocacy and government consulting firm that specializes in California interests.

2006-2007 **Bartlett, Bendall and Kadesh** 

Partner

Washington DC-based consulting and lobbying organization.

1999-2006 Senator Dianne Feinstein (D-CA)

Chief of Staff

Managed five offices, 75 employees and a \$4 million annual budget. Directed political, legislative, administrative and media operations of the office.

1998 Senator Dianne Feinstein (D-CA)

Legislative Director

Provided and oversaw legislative development and analysis.

1998 Jane Harman for Governor Campaign

Research Director

Managed the research and policy positions of candidate.

1994-1998 Representative Jane Harman (D-CA)

Chief of Staff

Managed three offices, fifteen employees and a \$900,000 annual budget. Directed political, legislative, administrative and media operations of the office.

1992-1994 Senator Dianne Feinstein (D-CA)

Senior Legislative Assistant

Legislative responsibilities included tax, trade, banking, budget and economic issues.

1989-1992 **Senator Daniel Patrick Moynihan (D-NY)** 

Legislative Assistant

Legislative responsibilities included banking, public works, budget and commerce issues.

1989 The Urban Institute

Research Associate II

Evaluated the impact and efficacy of court mediation.

# BEN MILLER

4838 25th Rd N Arlington VA 22207 Ben@KadeshDC.com | (571) 236-7855

#### PROFESSIONAL EXPERIENCE

#### **KADESH & ASSOCIATES**

2021-

**Principal** 

Federal advocacy and government consulting firm specializing in California-based interests.

#### OFFICE OF U.S. REP. JARED HUFFMAN (D-CA)

2012-2020

Chief of Staff

Primary political and policy advisor to an active fourth-term Member of Congress serving on three committees. Highlights include:

- Managed committee and personal office staff to develop agenda for Chairman of Subcommittee on Water, Oceans, and Wildlife including bipartisan Member outreach strategy, industry and interest group relationship development, and ambitious legislative and oversight plans
- Created and oversaw communications and policy strategy; successes include economic development and tribal land acquisition bills signed into law, multiple bills approved by the House including on water infrastructure, land management, and broadband expansion, and several final White House and agency actions that achieved specific Member goals
- Served as liaison to executive branch, congressional leadership and committees, California state government, businesses and interest groups
- Managed \$1.4M budget and supervise 15+ staff across 5 district offices and Capitol Hill

# OFFICE OF U.S. REP. GEORGE MILLER (D-CA)

2003-2012

**Deputy Chief of Staff** (2009-2012)

Legislative Director (2007-2009)

Legislative Assistant (2003-2006)

Assisted in managing all aspects of office for Chairman of Education & Labor Committee, member of Democratic leadership, and senior member of Natural Resources Committee. Highlights include:

- Oversaw personal office legislative agenda, managed Natural Resources Committee assignment, and coordinated legislative and appropriations projects with Education & Labor Committee, California district staff, federal agencies, and congressional leadership
- Managed bills in both minority and majority advancing policy for tribes, water, energy and environment, and land management. Steered multiple individual bills through committee process and floor consideration as well as through NDAA and other omnibus legislation
- Developed successful strategy to expand regional water infrastructure authorization, including building a state-based coalition, enacting authorizing legislation, and securing Recovery Act funding
- Spearheaded House campaign to defend Endangered Species Act through inside and outside strategies, including negotiating and drafting a bipartisan substitute amendment for floor consideration, and driving national press coverage
- Crafted numerous successful amendments for committee markups including on whistleblower protections, offshore oil and gas safety, conservation, and water use efficiency
- Led House oversight efforts on California water infrastructure

#### **SESTAK FOR CONGRESS (D-PA)**

Fall 2006

Press and Policy Staff

**EDUCATION** 

POMONA COLLEGE Claremont, CA

# **Dave Ramey**

230 Second Street, SE Washington, DC 20003 Dave@KadeshDC.com 202-547-8800

## **EDUCATION**

1984 College of William and Mary

**Bachelor of Arts** in International Relations, Minor in Government.

2010 US Naval War College

Master of Arts with Highest Distinction, National Security and Strategic Studies.

#### **EMPLOYMENT**

Nov 2016 to Kadesh & Associates

Current **Principal** 

Federal advocacy and government consulting firm specializing in California-based

interests.

Co-Chairman of the bipartisan California State Society.

May 1997 to Congressman Ken Calvert (CA-42), Chair, Interior Appropriations Committee

Oct 2016 Chief of Staff to Chairman of the House Republican Delegation

Administered all political, legislative, communication and personnel functions for twelveterm Member with a 15-person staff and \$1.2 million budget. Chaired the California

Republican Administrative Personnel group.

Jan 1993 to Congressman Ken Calvert (CA-43)

April 1997 Legislative Director

Oversaw legislative, communication, personnel and budget functions; designed and

executed legislative program; hired and trained staff.

Dec 1988 to House Republican Conference, Hon. Jerry Lewis, Chairman

Dec 1992 Senior Advisor and Foreign Policy/Defense Analyst

Wrote position papers, speeches and reports; designed and staffed retreats for House

Republican Members.

July 1987 to House Republican Policy Committee, Hon. Jerry Lewis, Chairman

Nov1988 Foreign Policy and Defense Analyst

Wrote position papers, speeches and reports; designed and staffed retreats for House Republican Members; and convened Member and staff discussions on legislative and

political issues.

Feb1985 to House Republican Research Committee, Hon. Jerry Lewis, Chairman

June 1988 Foreign Policy and Defense Analyst

Wrote position papers, speeches and reports; designed and staffed retreats for House

Republican Members; conducted briefings and directed task forces.

# CHRISTIAN N. KIERIG

## 3316 Runnymede Place NW • Washington, D.C. 20015 • (202) 236-7497

### **EXPERIENCE**

Principal Consultant, Kadesh & Associates

Washington, D.C. January 2008 – Present

• Helped establish very successful start-up government relations firm, including client development and service.

Senior Associate, CJ Strategies

Washington, D.C. July 2006 – December 2007

• Involved with almost every aspect of a small, start-up government relations business, including client retention and generating new business.

Senior Associate, Copeland Lowery & Jacquez

Washington, D.C. February 2001 – June 2006

- Represented over 30 clients, ranging from cities and counties to small businesses.
- Developed tailored legislative strategies to match clients' needs with opportunities at the federal level and saw those projects through to completion.
- Interacted with Members of Congress and Administration officials to advance client legislative agendas and obtain federal funding for client priorities.
- Generated new business, including proposal writing and long-term client development.

## Legislative Assistant, United States Senator Dianne Feinstein (D-CA)

Washington, D.C. January 1999 - February 2001

- Primary staff for a member of the U.S. Senate's Committee on Appropriations, which controls all discretionary federal spending.
- Developed first-hand knowledge of the Congressional budget process and how to maneuver within that environment.
- Advised local officials, public entities, and private groups seeking federal appropriations and Congressional spending for transportation needs, community and economic development programs, water projects, health initiatives, military programs, and other projects.
- Evaluated thousands of annual appropriations requests for federal funding and worked with the Committee to develop the Senator's priorities and secure funding.

<u>Director of Special Projects</u>, United States Senator Dianne Feinstein (D-CA)

Washington, D.C. January 1994 – June 1998

- Primary point of contact for elected officials and others seeking federal assistance including appropriations and grant funding.
- Coordinated federal response to the 1994 Northridge earthquake and floods in California.
- Drafted legislation for consideration in Senate committees and on the Senate floor, including the establishment of the Presidio Trust.

Assistant to the Legislative Director, United States Senator Dianne Feinstein (D-CA)

Washington, D.C. November 1992 – January 1994

- Reported on day-to-day Senate floor activities including pending legislation and relevant amendments.
- Supervised twelve legislative correspondents responding to constituent mail and inquiries.

### **EDUCATION**

Pepperdine University, Malibu, California, *August*, 2006 Masters of Business Administration – Graziadio School of Business

Occidental College, Los Angeles, California, *June*, 1992 Bachelors of Arts in Political Science