Exhibit A - Scope of Services

Under this scope of services, Consultant will develop and modify existing templates, as requested by the County, provide continued License and Maintenance for existing datapps, and an option to upgrade existing datapps and platforms.

PROFESSIONAL SERVICES

At the direction of the Project Manager, or designee, Simpler Systems will develop customized templates from the appropriate data warehouses based on the unique business need of the customer Department. The County will assist Consultant in determining the requirements for templates hereinafter called "projects".

- A. Consultant's Responsibilities (the "Services")
 - 1. Provide a project manager(s) to oversee and track projects.
 - 2. For each new "project", provide an estimate of hours based on steps a-f below.
 - 3. Monitor the hours for each project to achieve the desired results.
 - 4. Develop a project information sheet for the County to use in collecting requirements.
 - 5. Implement steps per the requirements of each project:
 - a. Synchronize new tables and/or datasets.
 - b. Analyze data and create custom views.
 - c. Create templates for datapp(s).
 - d. Provide support during Department user acceptance testing.
 - e. Provide a mechanism or process to effectively track and triage defects that arise because of testing.
 - f. Provide end user training based on project requirements, if needed.
 - g. Create documentation as to the unique nature of the project, if needed.
 - Provide status of all active projects. This can be in the form of regularly scheduled status meetings or status reports.
 - 7. Provide technical support.
 - 8. Should the County request training, Consultant agrees to provide end user and developer training either virtually or on-site at County's location(s).
- B. Information Systems Department's Responsibilities
 - 1. Prioritize Department requests for new projects.
 - 2. Coordinate requests to reduce redundancy or overlapping templates.
 - 3. Collect Department requirements for new projects using Consultant's project information sheet.
 - 4. Provide a subject matter expert familiar with the data to assist in identifying gaps in current data and providing data to complete the dataset.
 - 5. Provide Consultant access to relevant data according to the County's security and access policies and procedures.
 - 6. Identify Department experts to work with Consultant to create data pools, validate data, and provide user acceptance testing.

UPGRADES

At the option of the County, Simpler Systems will leverage the existing Simpler sites for EFS/PeopleSoft and HRMS/ePersonality systems. All existing datapps will be moved to the new Simpler Platform. See Appendix A – New Simpler Platform for an overview of enhancements, new features, and benefits.

Simpler Systems will:

- Review and optimize existing tables and queries, as needed.
- Create new xml templates
- Test datapps
- Validate data against existing reports
- Support County testing and validation
- Train staff on the new platform

LICENSE GRANT OF RIGHTS

License

For the duration of this Agreement, Simpler hereby grants to County a non-exclusive, nontransferable License to use the Simpler Platform to provide reporting services to users of County's EFS/PeopleSoft and HRMS/ePersonality systems.

Source Code

Simpler will provide County the source code to the Simpler Platform. County agrees that the source code and documentation provided by Simpler is confidential and agrees to take all reasonable precautions to protect the source code and documentation, and preserve its confidential, proprietary and trade secret status in perpetuity. In lieu of continuous access, periodic copies of the source code will be transferred electronically to County by Simpler whenever requested, but not more frequently than semi-annually.

Limitations

Apart from the License Rights set forth in this Agreement, the License does not include a grant to County to engage in any other licensable activity, nor any ownership right, title or interest, nor any security interest or other interest, in any intellectual property rights relating to the Simpler Platform nor in any copy of the Simpler Platform. Simpler shall retain all rights, title, and interest, including all copyrights, in and to the Simpler Platform. All rights not specifically transferred by this agreement are reserved to Simpler.

License Term

Notwithstanding any provision to the contrary, this License is effective when executed by both parties and the license granted to the Simpler Platform remains in force until County stops using the Simpler Platform or until Simpler terminates this Agreement because of County's failure to comply with any of its terms and conditions.

INTELLECTUAL PROPERTY

This is an agreement to provide Licensing for a limited time only, and in no way establishes an obligation upon Simpler Systems to sell the Simpler Platform or any modifications to the application to the County or to make the Simpler Platform available to the County beyond the term of the Agreement.

The application is the property of Simpler Systems and Simpler retains all intellectual property rights to the Simpler Platform, or any modifications thereof, or enhancements created as part of customization services performed on behalf of the County.

PRODUCT WARRANTY

Without limiting the generalities of any exclusion set forth in this Agreement, County will be exclusively responsible as between the parties for and Simpler expressly makes no warranty or representation with respect to:

- Determining that The Simpler Platform will achieve the results (such as organizational efficiencies) desired by County.
- Ensuring the accuracy of any input data used with The Simpler Platform.

PRICING AND PAYMENT TERMS

- 1. Professional Services For all Services performed under this Agreement, Consultant will be paid the rate of \$185.00 per hour. Consultant will invoice the County in arrears monthly in a form approved by County's Auditor and the head of the department receiving the Services. The invoices will include: (i) the task(s) performed; (ii) the time in quarter hours devoted to the task(s); and (iii) copies of receipts for reimbursable materials/expenses, if any. Expenses not expressly authorized by the Agreement shall not be reimbursed.
- Training Up to forty (40) hours of training per year may be paid at the rate of \$185.00 per hour.
 Training hours are an estimate. Any hours not required for training may also be used for other Services.
- 3. Maintenance Fees A monthly charge will be applied to each enterprise dataset which includes unlimited web user licenses, technical support, version upgrades, and minor enhancements. Consultant will invoice the County in arrears monthly in a form approved by County's Auditor and the head of the department receiving the dataset for maintenance charges as per the payment schedule
- 4. Operating Expenses Consultant will be responsible for all operating expenses. The County will not reimburse Consultant for any operating expenses.
- 5. Travel Expenses The County will reimburse Consultant for reasonable airfare, lodging, and ground transportation necessary for performance of the Agreement in an amount not to exceed \$2,500 per year during the Term. Travel expenses will be invoiced separately. Invoices must include a receipt of the expense, the date(s) for which the travel took place, and the purpose.
- 6. Total Costs For all the services and incidentals required, Consultant will be paid in accordance with the terms described hereunder provided, however, that total payments shall not exceed the amounts listed in the Payment Schedule.

PAYMENT SCHEDULE

Professional Services	Unit Cost	Extended Cost
Professional Services -	2,000 hours x \$185 per hour	Up to
Development		\$370,000
Professional Services – Training	40 hours x \$185.00 per hour	Up to
		\$7,400
Travel Expenses	Airfare, lodging, ground transportation	Up to
		\$2,500
Subtotal Professional Services		Up to
		\$379,900

Licenses and Maintenance	Unit Cost	Extended
		Cost
PeopleSoft EFS	2,000/month x 60 months	Up to
		\$120,000
HRMS/ePersonality	2,000/month x 60 months	Up to
		\$120,000
Subtotal Licenses and Maintenance Fees		Up to
		\$240,000

Platform Upgrades	Extended
	Cost
PeopleSoft EFS	Up to
	\$15,000
HRMS/ePersonality	Up to
	\$15,000
Subtotal Platform Upgrades	Up to
	\$30,000

Total Contract Not to Exceed	Up to
	\$649,900

SUPPORT HOURS

Consultant will provide technical support to the County Monday through Friday, 8:00am to 5:00pm Pacific Standard Time and outside of business hours if scheduled in advance for special projects. For immediate support, please contact your developer or project lead directly. If unavailable, please use the support contact information below.

CONTACT INFORMATION

Primary Contact Name	Title	Email	Phone
Simpler Support	Help Desk	Support@simplersystems.com	805-882-1848
Keri Collins	Project Lead	Keri@simplersystems.com	805-612-6673
	County Project Manager		

SIMPLER SIMPLIFIED

The new Simpler Platform takes everything that you loved in your datapps and made it better, simpler. No forms to fill out, no toggling between Search and Data Pages. Even the largest data sets with numerous columns can be navigated quickly. The speed to get your results and change the way they are displayed is even faster. In addition, all primary functions - filtering, sorting, grouping, aggregating - are available from the Data Page by clicking values or column headers. The new Simpler platform gives you simple and intuitive Control Panels to Navigate data, access Shortcuts, Export and Share data, or provide Feedback without ever leaving your data.

WHAT WE DO BETTER

- Filters No change here, click on a value to filter, use wildcards and operators for ranges, exclusions, or any combination you can think of. Filters are now accessed via the Navigate Control Panel, but you can also change values and access the Control Panel using the Criteria Bar
- Sorting Also the same as previous version; sort by clicking the column header for data in
 ascending or descending order. However, the new Simpler makes it easier to sort on multiple
 columns from the Navigate Control Panel and designate ascending or descending order for each
 column.
- Grouping & Aggregation We still do this but SO much simpler. Click one time on the title of a column to group the data. Click on the same title again and it will aggregate. Just two clicks!
- Drill Down No change to this either, just click on the summarized value to view the details and keep navigating.
- Display Options Column visibility and ordering can be changed directly from the Data Page and
 is performed instantly. You can also now add columns to the "fixed" area of columns that will
 always stay visible on the page.

NEW ADVANCED FEATURES

- Macros Create macros that filter based on any condition. This is an extension of the helpers in the previous version. For example, you can create macros for period begin and end dates, filters based on multiple codes, almost anything.
- Datapps can be filtered using the results of other datapps. Just click on the Share Control Panel
 and create link that will filter the results in another datapp. For example, you can filter
 Employee ID's based on a union code and then use that filter in Personal Information to get
 addresses or email for that list of employees.
- Frequently used columns can be designated for Quick Search, so they are always available at the top of the column list in the Control Panels.
- Column can be expanded to show related data or break data into components. This reduces the number of columns in the original data set and you need only to expand when detail is needed. An example of this is displaying a Department Name; if more detail is needed you can click an arrow and see details like Department Number, Location, or any related data.

- Icons next to data values that can link to other datapps or outside systems. Examples of this
 would be a link from Employee data to related Payroll information or link from a Property
 Address to Google Maps.
- Each user now has the option to designate a default Shortcut for each datapp. This means that each time they click the datapp link on the Home Page, they decide what the data will look like.

CONTROL PANELS

Each of these icons will activate a panel on the right side of the page for advanced navigation features, additional information, or to provide feedback and ask questions. Once you make your selection, the panel will automatically close or you can also close it by clicking on the in the top right of the panel. Each of these panels is covered in more detail in the following sections.

1	Navigate	The Navigate Panel can be used for applying Filters, Groups, and Sorting.
*	Shortcuts	The Shortcuts panel will list Personal Shortcuts that you have created and Common Shortcuts that are created for everyone to use.
~	Create / Update Shortcut	The Create /Update Shortcuts Panel is used to Create, Update, and set Default Shortcuts.
*	Export	The Export Panel provides options to download data in three different formats: PDF, MS Excel, CSV.
<	Share	The Share Panel provides a link that you can use to send to other users and a link that can be shared as a filter with other datapps.
0	Info	The Info Panel provides information about the datapp and the fields.
2	Feedback	The Feedback Panel provides a form that allows users to report bugs, request enhancements, and ask questions.

TECHNICAL CHANGES

Metadata Based

- Template development is faster and more consistent since framework behavior is driven by metadata rather than independent attributes/templates.
- Metadata can be reused or parameterized to reduce template size and make system-wide changes in a single location.

Enhanced Security Features

- Optional URL signing and origin control allows templates to be locked down to specific scenarios (only accessible if the application authorizes it, and for a determined period of time).
- Claims-based authentication makes access flexible and easy to integrate with third party authentication systems.

Enhanced Caching

• Only broadening the data requires re-querying. All filtering, grouping, sorting, and aggregating can be done within memory on the previously cached results.