

CANNABIS PROGRAM





CANNABIS PROGRAM FY18/19

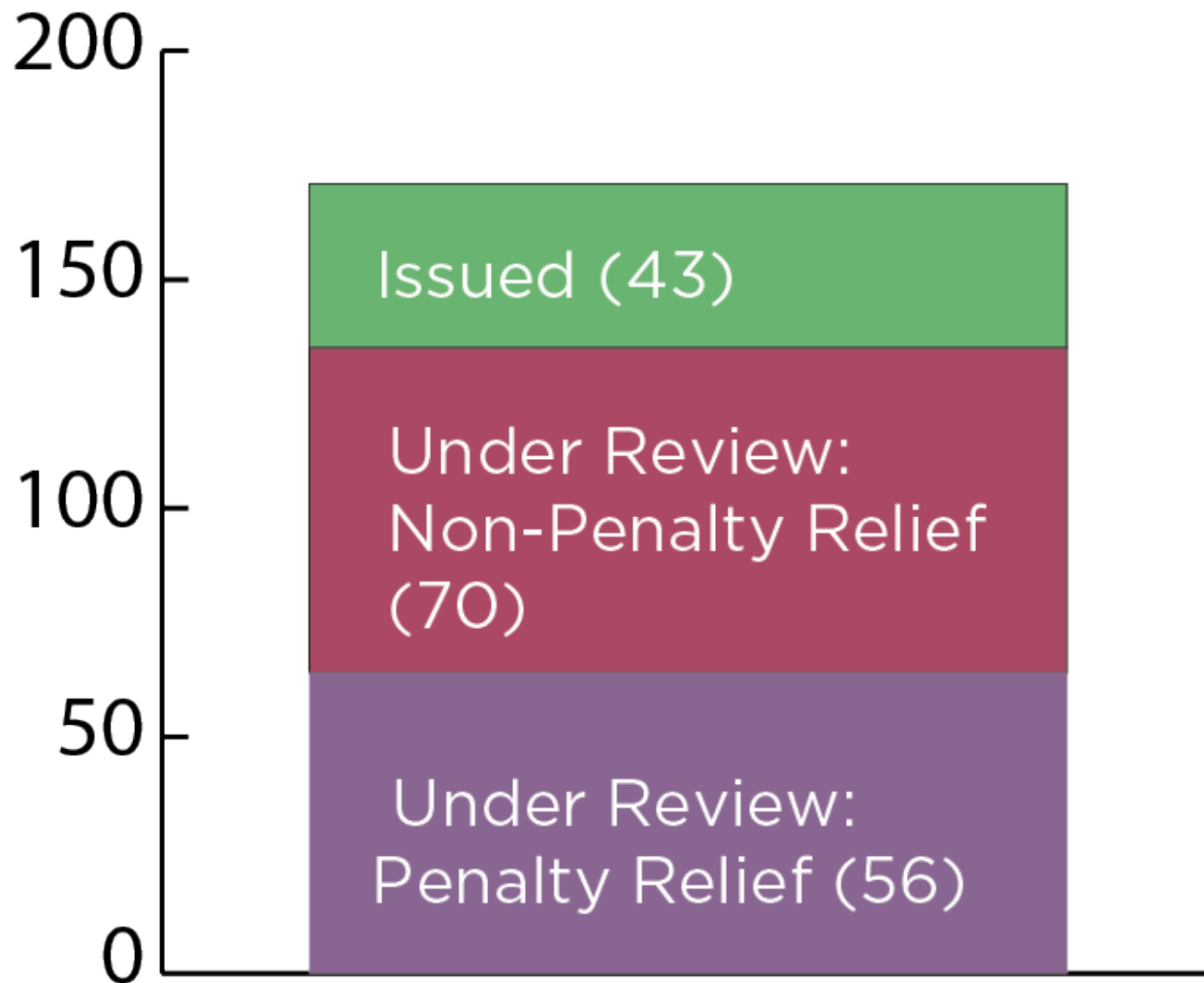
Revenues	Budget	Est. Actual
Cannabis Tax	\$1.36 million	\$2.05 million
Fines, Fees, Other (Variable)	\$1.05 million	\$2.73 million*
Total Revenues	\$2.41 million	\$4.78 million

Expenses	Budget	Est. Actual
Labor Costs	\$2.03 million	\$1.59 million
Non-Labor Costs	\$350,000	\$890,000
Total Expenses	\$2.41 million	\$2.48 million

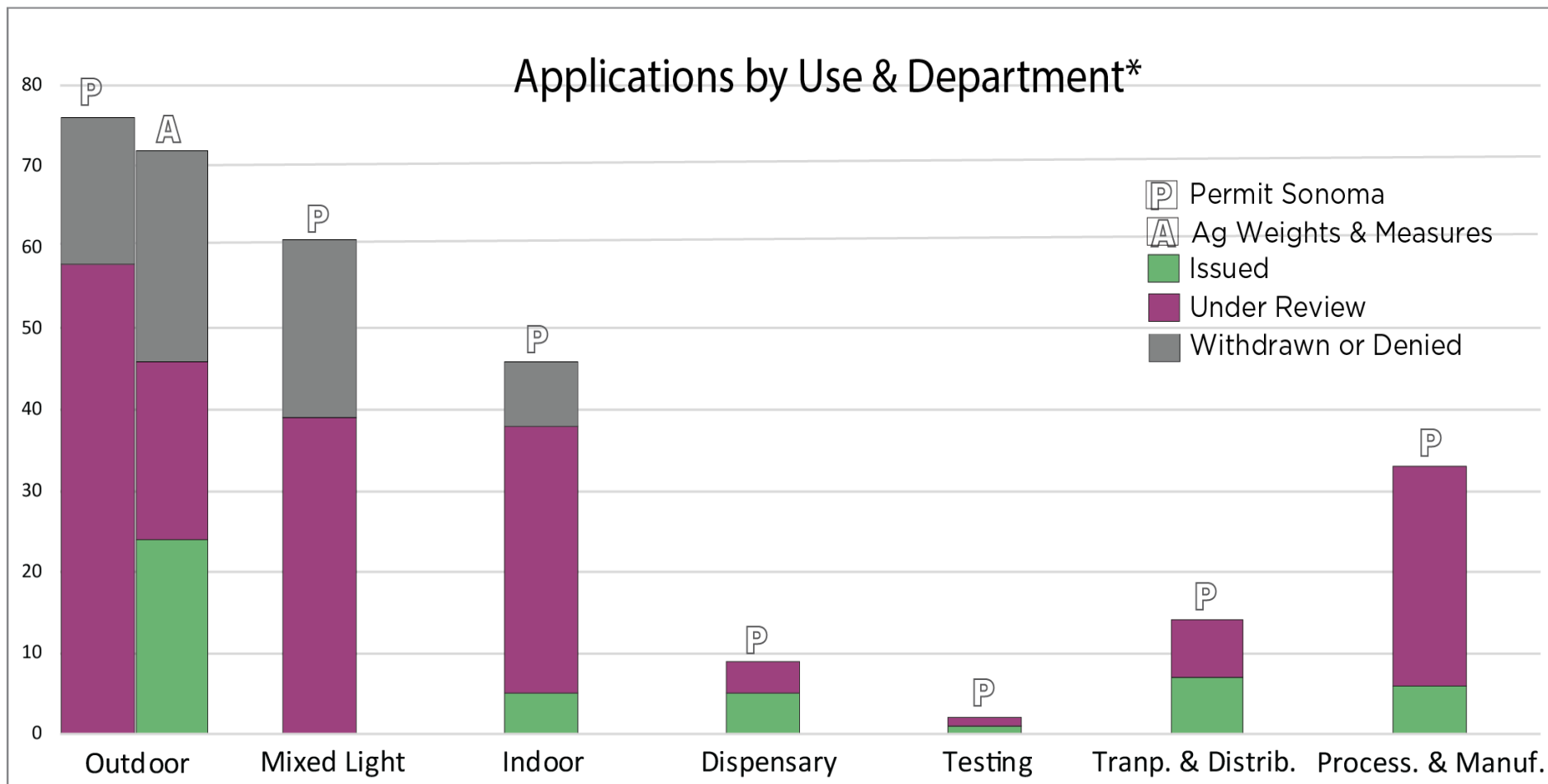
	Budget	Est. Actual
Cannabis Fund Starting Balance	\$1,907,661	\$1,907,661
Less net draw on Cannabis Fund	\$0	(\$900,899)
Cannabis Fund Ending Balance	\$1,907,661	\$2,808,560



PERMITTING STATUS



PENALTY RELIEF & PERMITTING



* A single application may contain multiple proposed uses.

CANNABIS PROGRAM UPDATES

- Fall 2018 Ordinance Updates
 - Health Ordinance
 - Tax Ordinance
 - Land Use Ordinance
- Robust Code Enforcement Program
 - Over 750 cannabis cases closed
 - Appeal Settlements
- Health Department
 - 11 Permits Issued
 - Contracts with Cities
 - 12 applications in Plan Check
- Industrial Hemp Moratorium

OPPORTUNITIES AND CHALLENGES

- Challenges
 - Pace of local and state permitting
 - Meeting California Environmental Quality Act standards
 - County cannot tax businesses outside of the Program
 - Black Market and Code Enforcement
 - Neighborhood Compatibility
 - High taxes at state level
 - Fire and Flood Impacts
- Opportunities-
 - Successful permitting program will increase participation
 - Federal Declassification would allow banking and interstate commerce
 - Creation of appellations could increase value for County cultivators