

**Juvare Contact**  
Cliff Micham  
Phone: +1 2523781594  
Email: [clifford.micham@juvare.com](mailto:clifford.micham@juvare.com)

<b>Quote Number: 00015056</b>		<b>Quote Date: 10/1/2019</b>	
<b>Five (5) Year Contract Term</b>			
<b>Quote for Cloud Hosted and Subscription</b>			
Quote To	Sonoma County Emergency Management Division, CA 2300 County Center Drive Santa Rosa, California 95403	Ship To	Sonoma County Emergency Management Division, CA 2300 County Center Drive Santa Rosa, California 95403
Contact	Christopher Godley, Interim Emergency Manager (707) 565-1172		

**Thank you for your support of Juvare products and services!** If you are ready to proceed with a purchase order, address all purchase orders to **ESi Acquisition, Inc., 235 Peachtree Street NE, Suite 2300, Atlanta, Georgia 30303**. The terms and conditions of the master agreement by and between Juvare, LLC (or the above affiliate) and the Client (as set forth in the applicable master agreement) shall govern and control this Quote and all services, products and deliverables provided pursuant to this Quote (any terms and conditions in the purchase order that attempt to add, change, remove or otherwise modify terms and conditions set forth in such master agreement shall not be effective unless and until signed in a written amendment by and between the parties to the master agreement. Any such modifications via a purchase order shall be deemed null and void).

Work cannot be started and dates for services cannot be secured until the applicable initial payment has been received. Pricing contained herein is based on configuration outlined above. Some items may not be sold separately. Pricing is valid until the expiration date set forth below. If the "Bill To" entity above is tax-exempt, such entity shall be responsible for providing all necessary documentation to show such tax-exempt status.

Quotes issued in US Dollars and are exclusive of applicable taxes and Travel Expenses. Items not manufactured by Juvare are subject to change. Substitutes will be provided for customer consideration and approval.

**We look forward to working with you and your staff!**

**PROPOSAL**

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Software								
Product Code	Item Description	Qty	Unit Price	Ext. Price Year 1	Ext. Price Year 2	Ext. Price Year 3	Ext. Price Year 4	Ext. Price Year 5
111-JXW-SPRO	WebEOC Professional and Resource Request and Deployment Module - Subscription Professional (3 Admin)	1	\$36,675.00	\$36,675.00	\$36,675.00	\$36,675.00	\$36,675.00	\$36,675.00
101-S-SSO-1	Subscription - Single Sign On for Active Directory and SAML	1	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00
101-S-NFN-1	Subscription - Notifications							
101-S-MAP-1	Subscription - Maps Add-On							
101-S-DB-1	Subscription - Dashboard	1	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
101-S-BDM-1	Subscription - Board Data Manager	1	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00
101-S-AGIS-1	Subscription - ArcGIS Extension	1	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00
	<b>Sub-Totals</b>			<b>\$55,275.00</b>	<b>\$55,275.00</b>	<b>\$55,275.00</b>	<b>\$55,275.00</b>	<b>\$55,275.00</b>

Services								
Product Code	Item Description	Qty	Unit Price	Ext. Price Year 1	Ext. Price Year 2	Ext. Price Year 3	Ext. Price Year 4	Ext. Price Year 5
700-P-WOP-S	<p>Professional Services - Solutions Services Implementation with RRDM - Subscription - Custom/Multi- Product</p> <ul style="list-style-type: none"> <li>WebEOC implementation with new Express board set (15 "best practice" boards) with minor client specific tailoring (max 60 hours). Average implementation expected to take 2 months. Unlike WebEOC Core, the Express Board Set can be modified by the client or Juvare post-implementation. A maximum of 180 hours of PS labor, inclusive of TIA, Software Engineering and Project Management, is included. Implementation will consist of (1) onsite requirements gathering session, offsite configuration, followed by (1) one onsite selloff/system training event and one (1) 60-day post-implementation onsite "checkup" that will be used for minor (&lt;1 day) fine tuning and to identify scope for future enhancements (laying the groundwork for dedicated services or ad hoc PS engagements).</li> <li>WebEOC Add-on Module Implementation</li> <li>Juvare Exchange configuration</li> </ul>	1	\$57,100.00	\$57,100.00				

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Services								
Product Code	Item Description	Qty	Unit Price	Ext. Price Year 1	Ext. Price Year 2	Ext. Price Year 3	Ext. Price Year 4	Ext. Price Year 5
700-P-TPD-1	Professional Services - Travel and Per Diem <ul style="list-style-type: none"> <li>Estimated travel costs for implementation. Travel will be billed as actuals.</li> </ul>	1	\$3,000.00	\$3,000.00	--	--	--	--
<b>Sub-Totals</b>				<b>\$115,375.00</b>	<b>\$55,275.00</b>	<b>\$55,275.00</b>	<b>\$55,275.00</b>	<b>\$55,275.00</b>

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<b>TOTALS</b>	
<b>Total, Year 1</b> (plus applicable taxes)	<b>\$115,375.00</b>
<b>Total, Year 2</b> (plus applicable taxes)	<b>\$55,275.00</b>
<b>Total, Year 3</b> (plus applicable taxes)	<b>\$55,275.00</b>
<b>Total, Year 4</b> (plus applicable taxes)	<b>\$55,275.00</b>
<b>Total, Year 5</b> (plus applicable taxes)	<b>\$55,275.00</b>
<b>CONTRACT GRAND TOTAL</b> (plus applicable taxes)	<b>\$336,475.00</b>

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Option not included in Price:

Product Code	Item Description	Qty	Unit Price	Ext. Price Year 1	Ext. Price Year 2	Ext. Price Year 3	Ext. Price Year 4	Ext. Price Year 5
103-R-EXT-1	RAVE/WebEOC Extension	1	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$5,500.00
103-R-ESUP-1	RAVE/WebEOC Extension Set Up	1	\$1,500.00	\$1,500.00				
<b>Sub-Totals</b>				<b>\$4,000.00</b>	<b>2,500.00</b>	<b>\$2,500.00</b>	<b>\$2,500.00</b>	<b>\$2,500.00</b>