

Attachment 5
Behavioral Health Competitive Procurement Update

During Fiscal Year 2018-2019, the Department of Health Services assessed the various types of contracted behavioral health services and embarked on a contracting reform effort to enhance the process of procuring services through a competitive process and to ensure that contracts have performance requirements for quality outcomes. A variety of competitive procurements have taken place since then, including:

Request for Proposals (RFPs)	Fiscal Year
Behavioral Health Services for Sonoma County Youth	2018-2019
Consumer Peer Support/Recovery and Training Services	2019-2020
Mental Health Service Act (MHSA) Prevention and Early Intervention (PEI) Services	2020-2021
Administrative Hearing Officer Services	2020-2021
Mental Health Block Grant (MHBG) First Episode Psychosis (FEP) Services	2020-2021
Substance Use Disorder Services	2021-2022
Social Rehabilitation – Transitional Residential Program	2021-2022
Mental Health Diversion Peer Services - Crossroads to Hope (including evaluation consultant)	2021-2022
Behavioral Health Adult Outpatient Services	2021-2022
Behavioral Health Services for Youth Therapy	2021-2022
MHSA Capacity Assessment Consultant	2021-2022
Temporary Clinical Staffing Agency Services	2022-2023
Patient Rights Advocate Services	2022-2023

Community-Based Solicitation for Mental Health Services Act (MHSA) Innovation Projects

In the fall of 2019, the Department conducted a community-based solicitation for MHSA Innovation Projects that initiated in Fiscal Year 2020-2021. The Department worked with diverse stakeholders on the MHSA Steering Committee and the Committee’s Innovation Subcommittee to develop a process that successfully solicited Innovation project applications from the community. A total of 16 Innovation applications were received. The Innovation Subcommittee reviewed and scored all of the applications. The top five scoring applications were presented to the MHSA Steering Committee and the Department for review and approval. The following five proposals were sent to the Mental Health Services Oversight and Accountability Commission (MHSOAC) and received final approval:

- Early Psychosis Learning Health Care Network (EP LHCN) – Buckelew Programs, Aldea Children and Family Services, and UC Davis
- Nuestra Cultura Cura Social Innovations Lab – On the Move, La Plaza, Humanidad, Raizes Collective, and Latino Service Providers
- New Parent TLC – First 5 Sonoma County
- Instructions Not Included – Early Learning Institute
- Collaborative Care Enhanced Recovery Project (CCERP) – Sonoma County Human Services Department and Santa Rosa Community Health Clinics

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Competitive Procurements – Planned and In-Process

The following competitive procurements are in the process of being conducted (during Fiscal Year 2022-2023):

- Behavioral Health Services for Sonoma County Youth (continuing the RFP cycle that began in Fiscal Year 2018-2019)
- Service Engagement with Incarcerated Individuals (Prop 47)

DHS will continue its phased approach for competitive procurement of behavioral health services in Fiscal Year 2023-2024. RFPs that are expected to be released during the fiscal year include:

- Mental Health Service Act (MHSA) Community Services and Supports (CSS) Services
- Consumer Peer Support/Recovery and Training Services (continuing the RFP cycle that began in 2019-2020)
- Adult Mental Health Residential Treatment Services
- Crisis Residential Units (applicable programs/services that are not specifically required by grants)
- After Hours Access Line Services (to be conducted in tandem with partner counties, led by Contra Costa County)
- Therapeutic Foster Care Services
- Community Care Expansion (CCE) Preservation Services
- Naltrexone Services (SUDS)

In Fiscal Year 2024-2025, the Department will continue its phased approach for competitive procurement. In addition to renewing the RFP cycle for services that have previously been competitively procured, the Department plans to conduct new RFPs that include:

- Specialty Mental Health Services for Adults
- Supportive Services for Adults in Independent Living Settings