



**sonoma county**  
 DEPARTMENT OF HEALTH SERVICES  
 BEHAVIORAL HEALTH DIVISION  
 Bill Carter, LCSW – Division Director

## Sonoma County Department of Health Services Behavioral Health Division Youth & Family Services Competitive Procurement

Sonoma County Board of Supervisors Presentation

July 9, 2019

## Background on Mental Health Plan (MHP)

- Under DHCS contract to provide Medi-Cal Specialty Mental Health Services to Medi-Cal beneficiaries:
  - Adults meeting criteria for Severe Mental Illness (SMI)
  - Children meeting criteria for Serious Emotional Disturbance (SED)
- Required to have a network of care for adults & children.
- Sonoma County MHP Services include:
  - Rehabilitative Mental Health Services
  - Psychiatric Inpatient Hospital Services
  - Targeted Case Management
  - Psychiatrist Services
  - Psychologist Services
  - EPSDT Supplemental Specialty Mental Health Services
  - Psychiatric Nursing Facility Services

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## Background on Mental Health Plan (MHP)

- YFS Outpatient Services include:
  - Full Service Partnership (FSP) – “Do whatever it takes,” 24/7 services.
  - Targeted Case Management
  - Individual, Group & Family Therapy
  - In-Home Supportive Services
  - Therapeutic Behavioral Services
  - Psychiatric Medication Support



## Department’s BH Redesign and Strategic Roadmap to Sustainability

### DHS System Improvement Roadmap

**Redesign programs to improve services & maximize revenue sources**



Redesign Acute, Forensic & Adult Services to reduce institutional care & maximize FFP reimbursement

Redesign Youth & Family Services to meet mandates & maximize FFP reimbursement

Redesign administrative support to maximize Utilization Review & MAA FFP reimbursements

**Restructure contracts to improve efficiency, effectiveness, & value of contracted services**

Implement competitive procurement and performance-based contracting

Implement active contract monitoring



Establish collaborative communication & problem-solving processes between DHS-BHD & CBOs

**Design & implement DHS services & fiscal monitoring to meet budget goals & improve services**



Implement Avatar & services/fiscal reporting processes to track service provision, program productivity, grant/contract performance, & financial status

Design & implement communication, training & QI plans responsive to service & fiscal reporting

Establish DHS-BHD communication process to update CAO and BOS throughout the year



## Children Services, Programs & Competitive Procurement

- Board directed DHS to implement competitive procurement
- Part of the Department's efforts to more effectively and efficiently deliver services
- Aligns with and furthers the goals of Contracting Principles for Safety Net Services Programs
- DHS convened contractors to inform them of the process
- Board approved RFP on March 12, 2019



## Children Services, Programs & Competitive Procurement (continued)

- Improvements & Opportunities
  - System of care focused on quality outcomes for youth clients
  - Enables DHS-BHD to better monitor system capacity, service utilization & budget
  - Network adequacy
  - Provide geographic equity in service delivery
  - Developing data & outcome review processes in partnership with CBOs
  - Creating opportunities to develop system, service & budget collaboration with HSD & Probation



## YFS RFP Process

- DHS-BHD YFS Outpatient Services (EPSDT Services)
- Services excluded from this process include those provided in institutions, some foster care services.
- RFP Released – April 2, 2019
- 8 RFPs applications received
- Review Panel Representatives – May 14, 2019
  - HSD-Family, Youth & Children’s Division
  - Probation
  - DHS-Behavioral Health Division
  - Mental Health Board



## Ranking & Selection Criteria

- Addressing all county geographic areas
- Attention & ability to serve diverse populations
- High fidelity implementation of Evidence-Based Practices
- Ability to provide a full range of Specialty Mental Health Services



## YFS RFP

- \$4.5M in services to be contracted
- 3 top ranked applications advanced to contract negotiations
  - Social Advocates for Youth (SAY)
  - Seneca Family of Agencies
  - LifeWorks of Sonoma County

## Next Steps

- Provide periodic reports to BOS on outcomes and performance of contractors
- Phase II of Competitive Procurement
  - Competitive Procurement Adult Outpatient and Adult Services by July 1, 2020