

AGREEMENT FOR SERVICES

This agreement ("Agreement"), effective upon the date of execution ("Effective Date") is by and between the Sonoma County Agricultural Preservation and Open Space District, a California special district, (hereinafter "District"), and Sonoma Resource Conservation District, a California special district (hereinafter "Consultant").

RECITALS

WHEREAS, Consultant represents that it is a duly qualified consultant, experienced in school field trips, interpretive hikes, tours, workshops, and other public outings, and related services; and

WHEREAS, in the judgment of the General Manager of the District, it is necessary and desirable to employ the services of Consultant for assistance with agricultural and conservation education programs and outings – including but not limited to school field trips, thematic interpretive hikes, tours, and workshops - on various District properties.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, the parties hereto agree as follows:

AGREEMENT

1. Scope of Services.

1.1 Consultant's Specified Services. Consultant shall perform the services described in Exhibit A attached hereto and incorporated herein by this reference (hereinafter "Scope of Work"), and within the times or by the dates provided for in Exhibit A and pursuant to Section 7, Prosecution of Work. In the event of a conflict between the body of this Agreement and Exhibit A, the provisions in the body of this Agreement shall control. A requirement of all Scopes of Work is to include first-aid supplies and equipment at every outing or educational programming event.

1.2 Cooperation With District. Consultant shall cooperate with District and District staff in the performance of all work hereunder. Consultant shall coordinate the work with the District's Project Lead, per the contact information and mailing addresses below:

DISTRICT PROJECT LEAD	CONSULTANT
Name: Irma Cuevas	Name: Christine Kuehn
Address: 747 Mendocino Avenue – Suite 100 Santa Rosa, CA 95401	Address: 1221 Farmers Ln, suite F Santa Rosa, CA 95405
Phone: 707-565-3426	Phone: (707) 569-1448
Email: Irma.cuevas@sonomacounty.gov	Email: ckuehn@sonomarcd.org

1.3 Performance Standard. Consultant shall perform all work hereunder in a manner consistent with the level of competency and standard of care normally observed by a person practicing in Consultant's profession. District has relied upon the Consultants' representation of its professional ability and training as a material inducement to enter into this Agreement. Consultant hereby agrees to provide all services under this Agreement in accordance with generally accepted professional practices and standards of care, as well as the requirements of applicable federal, state and local laws, it being understood that acceptance of Consultant's work by District shall not operate as a waiver or release. If District determines that any of Consultant's work is not in accordance with such level of competency and standard of care, District, in its sole discretion, shall have the right to do any or all of the following: (a) require Consultant to meet with District to review the quality of the work and resolve matters of concern; (b) require Consultant to repeat the work at no additional charge until it is satisfactory to District; (c) terminate this Agreement pursuant to the provisions of Section 4; or (d) pursue any and all other remedies at law or in equity.

Without limitation to the foregoing, to the extent Consultant or any of its officials, contractors, agents, or invitees for performance or activities under this Agreement engage with minors, Consultant shall ensure compliance with all background check, monitoring, and minor safety protocols required under applicable laws and otherwise in accordance with all best practices for persons working with minors.

1.4 Assigned Personnel.

- a. Consultant shall assign only competent personnel to perform work hereunder. In the event that at any time District, in its sole discretion and with or without cause, desires the removal of any person or persons assigned by Consultant to perform work hereunder, Consultant shall remove such person or persons immediately upon receiving written notice from District.
- b. Any and all persons identified in this Agreement or any exhibit hereto as the project manager, project team, or other professional performing work hereunder are deemed by District to be key personnel, who have complied with all applicable laws, and whose services were a material inducement to District to enter into this Agreement, and without whose services District would not have entered into this Agreement. Consultant shall not remove, replace, substitute, or otherwise change any key personnel without the prior written consent of District.
- c. In the event that any of Consultant's personnel assigned to perform services under this Agreement become unavailable due to resignation, sickness or other factors outside of Consultant's control, Consultant shall be responsible for timely provision of adequately qualified replacements.

2. Payment For all services and incidental costs required hereunder, Consultant shall be paid in accordance with the following terms: Consultant shall be paid on a time and material/expense basis in accordance with the budget and rate sheet set forth in Exhibit B, attached hereto and incorporated herein by reference, provided, however, that total payments to Consultant for the term of the contract shall not exceed Four Hundred Sixty-Five Thousand Dollars (\$465,000)

without the prior written approval of District. Total payments to Consultant for the first year of the contract (date of execution – June 30, 2027) shall not exceed One Hundred Fifty-Five Thousand Dollars (\$155,000). Total payments to Consultant for the second year of the contract (through June 30, 2028) shall not exceed One Hundred Fifty-Five Thousand Dollars (\$155,000). Total payments to Consultant for the third year of the contract (through June 30, 2029) shall not exceed One Hundred Fifty-Five Thousand Dollars (\$155,000). Three months prior to the commencement of each fiscal year covered by this Agreement, Consultant shall submit to District for District’s approval a proposed budget for the upcoming fiscal year. Changes to planned outings and/or educational programming may be executed by contacting the District and receiving written approval.

Consultant shall submit its invoices in arrears on a monthly basis in a form supplied by the District included in this Agreement as Exhibit C. A detailed progress report that adheres to the guidelines provided by the Community Relations Assistant will be submitted with each invoice. Expenses not expressly authorized by the Agreement shall not be reimbursed. A comprehensive list of approved expenses is included in this Agreement as Exhibit D. The invoices shall show or include, at a minimum, the following information:

- Name of Project: Public Outings & Youth Education Program
- District Contract Number: 1637
- Copies of all subconsultant/subcontractor invoices, if any
- A narrative description of the task(s) performed tied directly to the costs, including the property name and project identification
- Data gathered through program sign-in forms, including number of people served (youth and adults), number of project hours, and additional demographic information
- The date and time (in quarter hours) of the services performed
- The hourly rate or rates of the persons performing the task
- Copies of receipts for reimbursable materials/expenses, if any, and
- Any other information requested by the District

Unless otherwise noted in this agreement, payments shall be made within the normal course of District business after presentation of an invoice in a form approved by the District for services performed. Payments shall be made only upon the satisfactory completion of the services as determined by the District in its sole discretion.

Pursuant to California Revenue and Taxation Code Section 18662, the District shall withhold seven percent of the income paid to Consultant for services performed within the State of California under this Agreement, for payment and reporting to the California Franchise Tax Board, if Consultant does not qualify as: (1) a corporation with its principal place of business in California, (2) an LLC or Partnership with a permanent place of business in California, (3) a corporation/LLC or Partnership qualified to do business in California by the Secretary of State, or (4) an individual with a permanent residence in the State of California.

If Consultant does not qualify as any of the foregoing, District requires that a completed and signed Form 587 be provided by the Consultant in order for payments to be made. If Consultant is qualified as any of the foregoing, then the District requires a completed Form 590. Forms 587 and 590 remain valid for the duration of the Agreement provided there is no material change in

facts contained therein. By signing Form 587 or Form 590, the Consultant agrees to promptly notify the District in writing of any changes in the facts contained therein. Forms shall be sent to the District pursuant to Section 12. To reduce the amount withheld, Consultant shall provide District with a determination letter from the State of California expressly allowing reduced withholding.

3. Term of Agreement. The term of this Agreement shall be from the date of execution to June 30, 2029 unless terminated earlier in accordance with the provisions of Section 4. The District, at its option, shall have the right to extend the Term of the Agreement for two additional one-year periods by providing notice to Contractor.

4. Termination.

4.1 Termination Without Cause. Notwithstanding any other provision of this Agreement, at any time and without cause, District shall have the right, in its sole discretion, to terminate this Agreement by giving five (5) days written notice to Consultant.

4.2 Termination for Cause. Notwithstanding any other provision of this Agreement, should Consultant fail to perform any of its obligations hereunder, within the time and in the manner herein provided, or otherwise violate any of the terms of this Agreement, District may immediately terminate this Agreement by giving Consultant written notice of such termination, stating the reason for termination.

4.3 Delivery of Work Product and Final Payment Upon Termination.

In the event of termination, Consultant, within fourteen (14) days following the date of termination, shall deliver to District all materials and work product subject to Section 9.10 (Ownership and Disclosure of Work Product) and shall submit to District an invoice with the information required by Section 2.

4.4 Payment Upon Termination. Upon termination of this Agreement by District, Consultant shall be entitled to receive as full payment for all services satisfactorily rendered and expenses incurred hereunder, an amount which bears the same ratio to the total payment specified in the Agreement as the services satisfactorily rendered hereunder by Consultant bear to the total services otherwise required to be performed for such total payment; provided, however, that if services which have been satisfactorily rendered are to be paid on a per-hour or per-day basis, Consultant shall be entitled to receive as full payment an amount equal to the number of hours or days actually worked prior to the termination times the applicable hourly or daily rate; and further provided, however, that if District terminates the Agreement for cause pursuant to Section 4.2, District shall deduct from such amount the amount of damage, if any, sustained by District by virtue of the breach of the Agreement by Consultant.

4.5 Authority to Terminate. The District's Board of Directors has the authority to terminate this Agreement on behalf of the District. In addition, the District's General Manager, in consultation with District Counsel, shall have the authority to terminate this Agreement on behalf of the District.

5. Indemnification. Consultant agrees to accept all responsibility for loss or damage to any person or entity, including District, and to defend, indemnify, hold harmless, and release District, its officers, agents, and employees, from and against any actions, claims, damages, liabilities, disabilities, or expenses, that may be asserted by any person or entity, including Consultant, that arise out of, pertain to, or relate to Consultant's or its agents', employees', contractors', subcontractors', or invitees' performance or obligations under this Agreement. Consultant agrees to provide a complete defense for any claim or action brought against District based upon a claim relating to such Consultant's or its agents', employees', contractors', subcontractors', or invitees' performance or obligations under this Agreement. Consultant's obligations under this Section 5 apply whether or not there is concurrent negligence on District's part, but to the extent required by law, excluding liability due to District's conduct. District shall have the right to select its legal counsel at Consultant's expense, subject to Consultant's approval, which shall not be unreasonably withheld. This indemnification obligation is not limited in any way by any limitation on the amount or type of damages or compensation payable to or for Consultant or its agents under workers' compensation acts, disability benefits acts, or other employee benefit acts.

6. Insurance. With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its subcontractors, consultants, and other agents to maintain, insurance as described in Exhibit E, which is attached hereto and incorporated herein by this reference.

7. Prosecution of Work. The execution of this Agreement shall constitute Consultant's authority to proceed immediately with the performance of this Agreement. Performance of the services hereunder shall be completed within the time required herein, provided, however, that if the performance is delayed by earthquake, flood, high water, or other Act of God or by strike, lockout, or similar labor disturbances, the time for Consultant's performance of this Agreement shall be extended by a number of days equal to the number of days Consultant has been delayed.

8. Modifications to Agreement. Extra or changed work or other modifications to this Agreement shall not be effective unless and until such change is evidenced by a writing signed by both parties. Minor changes, which do not increase the amount paid under the Agreement, and which do not significantly change the scope of work or significantly lengthen time schedules may be executed by the District's General Manager in a form approved by District Counsel. The District's Board of Directors must authorize all other modifications to this Agreement. The parties expressly recognize that, pursuant to Sonoma County Code Section 1-11, District personnel are without authorization to order extra or changed work or waive Agreement requirements. Failure of Consultant to secure such written authorization for extra or changed work shall constitute a waiver of any and all right to adjustment in the Agreement price or Agreement time due to such unauthorized work and thereafter Consultant shall be entitled to no compensation whatsoever for the performance of such work. Consultant further expressly waives any and all right or remedy by way of restitution and quantum meruit for any and all extra work performed without such express and prior written authorization of the District.

9. Representations of Consultant.

9.1 Standard of Care. District has relied upon the professional ability and training of Consultant as a material inducement to enter into this Agreement. Consultant hereby

agrees that all its work will be performed and that its operations shall be conducted in accordance with generally accepted and applicable professional practices and standards as well as the requirements of applicable federal, state and local laws, it being understood that acceptance of Consultant's work by District shall not operate as a waiver or release.

9.2 Status of Consultant. The parties intend that Consultant, in performing the services specified herein, shall act as an independent contractor and shall control the work and the manner in which it is performed. Consultant is not to be considered an agent or employee of District and is not entitled to participate in any pension plan, worker's compensation plan, insurance, bonus, or similar benefits District provides its employees. In the event District exercises its right to terminate this Agreement pursuant to Article 4, above, Consultant expressly agrees that it shall have no recourse or right of appeal under rules, regulations, ordinances, or laws applicable to employees.

9.3 Taxes. Consultant agrees to file federal and state tax returns and pay all applicable taxes on amounts paid pursuant to this Agreement and shall be solely liable and responsible to pay such taxes and other obligations, including, but not limited to, state and federal income and FICA taxes. Consultant agrees to defend, indemnify, and hold District harmless from any liability which it may incur to the United States or to the State of California as a consequence of Consultant's failure to pay, when due, all such taxes and obligations. In case District is audited for compliance regarding any withholding or other applicable taxes, Consultant agrees to furnish District with proof of payment of taxes on earnings under this Agreement.

9.4 Records Maintenance. Consultant shall keep and maintain full and complete documentation and accounting records concerning all services performed that are compensable under this Agreement and shall make such documents and records available to District for inspection at any reasonable time. Consultant shall maintain such records for a period of four (4) years following completion of work hereunder.

9.5 Conflict of Interest. Consultant covenants that it presently has no interest and that it will not acquire any interest, direct or indirect, that represents a financial conflict of interest under state law or that would otherwise conflict in any manner or degree with the performance of its services hereunder. Consultant further covenants that in the performance of this Agreement no person having any such interests shall do work under this Agreement for Consultant. In addition, if requested to do so by District, Consultant shall complete and file, and shall require any other person doing work under this Agreement for Consultant to complete and file a "Statement of Economic Interest" with District disclosing Consultant's or such other person's financial interests.

9.6 Statutory Compliance/Living Wage Ordinance. Consultant agrees to comply with all applicable federal, state and local laws, regulations, statutes and policies, including but not limited to the County of Sonoma Living Wage Ordinance, applicable to the services provided under this Agreement as they exist now and as they are changed, amended or modified during the term of this Agreement. Without limiting the generality of the foregoing, Consultant expressly acknowledges and agrees that this Agreement is subject to the provisions of Article XXVI of Chapter 2 of the Sonoma County Code, requiring payment of a living wage to covered employees. Noncompliance during the term of the Agreement will

be considered a material breach and may result in termination of the Agreement or pursuit of other legal or administrative remedies.

9.7 Nondiscrimination. Without limiting any other provision hereunder, Consultant shall comply with all applicable federal, state, and local laws, rules, and regulations in regard to nondiscrimination in employment because of race, color, ancestry, national origin, religion, sex, marital status, age, medical condition, pregnancy, disability, sexual orientation or other prohibited basis, including without limitation, the District's Non-Discrimination Policy. All nondiscrimination rules or regulations required by law to be included in this Agreement are incorporated herein by this reference.

9.8 AIDS Discrimination. Consultant agrees to comply with the provisions of Chapter 19, Article II, of the Sonoma County Code prohibiting discrimination in housing, employment, and services because of AIDS or HIV infection during the term of this Agreement and any extensions of the term.

9.9 Assignment of Rights. Consultant assigns to District all rights throughout the world in perpetuity in the nature of copyright, trademark, patent, right to ideas, in and to all versions of the plans and specifications, if any, now or later prepared by Consultant in connection with this Agreement. Consultant agrees to take such actions as are necessary to protect the rights assigned to District in this Agreement, and to refrain from taking any action which would impair those rights. Consultant's responsibilities under this provision include, but are not limited to, placing proper notice of copyright on all versions of the plans and specifications as District may direct, and refraining from disclosing any versions of the plans and specifications to any third party without first obtaining written permission of District. Consultant shall not use or permit another to use the plans and specifications in connection with this or any other project without first obtaining written permission of District.

9.10 Ownership and Disclosure of Work Product. All reports, original drawings, graphics, plans, studies, and other data or documents ("documents"), in whatever form or format, assembled or prepared by Consultant or Consultant's subcontractors, consultants, and other agents in connection with this Agreement shall be the property of District. District shall be entitled to immediate possession of such documents upon completion of the work pursuant to this Agreement. Upon expiration or termination of this Agreement, Consultant shall promptly deliver to District all such documents, which have not already been provided to District in such form or format, as District deems appropriate. Such documents shall be and will remain the property of District without restriction or limitation. Consultant may retain copies of the above-described documents but agrees not to disclose or discuss any information gathered, discovered, or generated in any way through this Agreement without the express written permission of District.

9.11 Authority. The undersigned hereby represents and warrants that he or she has authority to execute and deliver this Agreement on behalf of Consultant.

9.12 Subcontracts. Consultant shall require all subcontractors to enter into an agreement which shall provide to District all the same rights and protections as set forth in this Agreement at Section 9 (Representations of Consultant), Section 6 (Insurance), and Section 5 (Indemnity), so as to require all such subcontractors to indemnify and defend District to

the full extent of Consultant's indemnity and defense obligations.

10. Demand for Assurance. Each party to this Agreement undertakes the obligation that the other's expectation of receiving due performance will not be impaired. When reasonable grounds for insecurity arise with respect to the performance of either party, the other may in writing demand adequate assurance of due performance and until such assurance is received may, if commercially reasonable, suspend any performance for which the agreed return has not been received. "Commercially reasonable" includes not only the conduct of a party with respect to performance under this Agreement, but also conduct with respect to other agreements with parties to this Agreement or others. After receipt of a justified demand, failure to provide within a reasonable time, but not exceeding thirty (30) days, such assurance of due performance as is adequate under the circumstances of the particular case is a repudiation of this Agreement. Acceptance of any improper delivery, service, or payment does not prejudice the aggrieved party's right to demand adequate assurance of future performance. Nothing in this Section 10 limits District's right to terminate this Agreement pursuant to Section 4.

11. Assignment and Delegation. Neither party hereto shall assign, delegate, sublet, or transfer any interest in or duty under this Agreement without the prior written consent of the other, and no such transfer shall be of any force or effect whatsoever unless and until the other party shall have so consented.

12. Method and Place of Giving Notice, Submitting Invoices and Making Payments. All notices, invoices, and payments shall be made in writing and shall be given by personal delivery or by U.S. Mail or courier service. Notices, invoices, and payments shall be addressed as follows:

TO DISTRICT:	Sonoma County Agricultural Preservation and Open Space District 747 Mendocino Avenue Santa Rosa, CA 95401 Phone: 707-565-7366
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Invoices may be electronically submitted to: apospd.ap@sonoma-county.org

TO CONSULTANT:	Sonoma Resource Conservation District 1221 Farmers Ln suite F, Santa Rosa, CA 95405 Phone: (707) 569-1448
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When a notice, invoice, or payment is given by a generally recognized overnight courier service, the notice, invoice or payment shall be deemed received on the next business day. When a copy of a notice, invoice, or payment is sent by facsimile or email, the notice, invoice, or payment shall be deemed received upon transmission as long as (1) the original copy of the notice, invoice, or payment is promptly deposited in the U.S. mail and postmarked on the date of the facsimile or email (for a payment, on or before the due date), (2) the sender has a written confirmation of the facsimile transmission or email, and (3) the facsimile or email is transmitted before 5 p.m. (recipient's time). In all other instances, notices, invoices and payments shall be effective upon receipt by the recipient. Changes may be made in the names

and addresses of the person to whom notices are to be given by giving notice pursuant to this paragraph.

13. Miscellaneous Provisions.

13.1 No Waiver of Breach. District's choice not to exercise, or delay in exercising, any right, power or privilege under this Agreement shall not operate as a waiver; nor shall any single or partial exercise of any right, power or privilege preclude any other or further exercise thereof. Waiver by District of a breach of any provision of this Agreement must be in writing and shall not operate or be construed as a waiver of any subsequent breach of the same or any other term or promise contained in this Agreement.

13.2 Construction and Severability. To the fullest extent allowed by law, the provisions of this Agreement shall be construed and given effect in a manner that avoids any violation of statute, ordinance, regulation, or law. The parties covenant and agree that in the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions hereof shall remain in full force and effect and shall in no way be affected, impaired, or invalidated thereby. Consultant and District acknowledge that they have each contributed to the making of this Agreement and that, in the event of a dispute over the interpretation of this Agreement, the language of the Agreement will not be construed against one party in favor of the other. Consultant and District acknowledge that they have each had an adequate opportunity to consult with counsel in the negotiation and preparation of this Agreement.

13.3 Consent. Wherever in this Agreement the consent or approval of one party is required to an act of the other party, such consent or approval shall not be unreasonably withheld or delayed.

13.4 No Third-Party Beneficiaries. Nothing contained in this Agreement shall be construed to create and the parties do not intend to create any rights in third parties.

13.5 Applicable Law and Forum. This Agreement shall be construed and interpreted according to the substantive law of California, regardless of the law of conflicts to the contrary in any jurisdiction. Any action to enforce the terms of this Agreement or for the breach thereof shall be brought and tried in Santa Rosa or the forum nearest to the City of Santa Rosa, in the County of Sonoma.

13.6 Captions. The captions in this Agreement are solely for convenience of reference. They are not a part of this Agreement and shall have no effect on its construction or interpretation.

13.7 Merger. This writing is intended both as the final expression of the Agreement between the parties hereto with respect to the included terms and as a complete and exclusive statement of the terms of the Agreement, pursuant to Code of Civil Procedure Section 1856. No modification of this Agreement shall be effective unless and until such modification is evidenced by a writing signed by both parties.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

CONSULTANT: SONOMA RESOURCE
CONSERVATION DISTRICT

SONOMA COUNTY AGRICULTURAL
PRESERVATION AND OPEN SPACE DISTRICT

By: _____
Christine Kuehn,
Executive Director

By: _____
Misti Arias,
General Manager

Date: _____

Date: _____

APPROVED AS TO SUBSTANCE FOR DISTRICT:

By: _____
Amy Ricard,
Community Resources Manager

Date: _____

APPROVED AS TO FORM BY:

By: _____
Aldo Mercado,
County Counsel

Date: _____

CERTIFICATES OF INSURANCE ON
FILE WITH THE DISTRICT:

By: _____
Sara Ortiz,
Administrative Aide

Date: _____

Exhibit A

Scope of Work

Opportunities for connection to agriculture and open lands are critical for cultivating appreciation for our food system, creating healthy communities, conserving natural resources, and generating community support for working and natural land protection. We offer unique, interdisciplinary, and comprehensive county-wide programs that inspire our youth and community to explore Sonoma County's agricultural and open lands, which align with the goals and objectives in the Vital Lands Initiative.

We propose to feature Ag + Open Space properties protected by conservation easements throughout Sonoma County as outdoor classrooms for students through the TEAM, Harvest of the Month, and FARMS Leadership Programs. The RCD will collaborate with School Garden Network (SGN) and Envirochment to provide elementary and middle school students with opportunities to engage with local, protected farms through both in-class activities and farm-based field days. The RCD will also collaborate with Gold Ridge Resource Conservation District (GRRCD) to host tours on protected properties for targeted audiences, including families of students engaged in our programming and urban communities. In total, 42 TEAM field trips, 18 FARMS Leadership program field trips, and 54 Harvest of the Month (HOTM) lessons with a minimum of 6 paired field days will be conducted during the 36-month contract.

The RCD is committed to fostering diversity, equity, and inclusion in our community education program planning and delivery. Our conservation education programs serve Sonoma County's community and are committed to providing a safe, equitable, and inclusive learning environment for all participants. Our team believes everyone should have access to the healing benefits and awe of our natural environment. We are currently prioritizing the delivery of our conservation education programs to Title 1 and continuation schools. The RCD has dedicated services through various conservation planning and on-the-ground programs to disadvantaged communities and historically underserved producers. Our goal is to promote a culture that appreciates, reflects and brings awareness to the people who have cared for the land since time immemorial.

Youth Education

TEAM Program

The TEAM Program will teach elementary students about the role agriculture plays in our local economy and in enhancing our watersheds and ecosystems. Developed 16 years ago, this program is the cornerstone of the RCD's elementary agricultural and environmental education programming. Since 2010, more than 5,700 students have explored farms through the TEAM program. The RCD proposes to work in partnership with Ag + Open Space to enhance our existing suite of unique and stimulating on-farm field trips. By 2029, we propose to implement a total of 42 field trips with pre- and post-trip classroom visits totaling approximately 320 hours of direct education. Approximately 1,134 (27 students/trip) students will be served during the contract period. Schools throughout Sonoma County will be provided the opportunity to experience our protected agricultural lands, especially because the off-site learning opportunity is entirely free. Most schools served by the TEAM Program are Title 1 and more than two-thirds of participating students receive free or reduced-price lunches at school. Contract-funded bus stipends, well-structured programming, and flexible scheduling will make it possible for schools with tight budgets and schedules to participate in this valuable program.

Part of the unique success of this program has been because our field trips are on private properties protected by Ag + Open Space that are normally not accessible to the public. Thanks to the generosity of participating farmers and ranchers thousands of students, parents, and teachers have seen first-hand how producers tend to the fertile and beautiful landscapes that we call home. They've also learned about the essential role Ag + Open Space plays in permanently protecting these spaces, benefitting both our local communities and ecosystems. This knowledge is not just interesting; it's essential education for our community and contributes to life-long appreciation of good land stewardship.

During the contract period, TEAM staff will engage students both in the classroom and in the field with fun, hands-on interactive activities that are designed to get students playing, questioning, observing, and reflecting, all while adding to their understanding of the natural world. Highly-qualified staff will facilitate trips and share their knowledge about each

site and its history, ecology, and agronomy. The program curriculum is already aligned with NGSS and connects to California State Science Standards and California Education and the Environment Initiative. We have already translated materials for classroom visits and field days into Spanish, and our staff will provide translation support whenever possible. To ensure our existing curriculum remains culturally-relevant to our audiences and their unique lived experiences, our staff will continue to update materials using respected resources from partners, such as Redbud Resource Group and Sonoma County Office of Education (SCOE). Sonoma RCD will use this contract timeline to appropriately incorporate tribal education components to each of our host sites in an effort to highlight the culture and knowledge of tribal groups in our community. These updates help root our programs in justice, equity, diversity, and inclusion. We also propose to implement a pre-survey to help us better understand the language needs of each class as well as a post-survey that provides honest feedback on how we can continue to strengthen our offerings for English-Language Learners.

In total, 42 TEAM trips would be delivered to local 3-5th-grade classes with a total of 84 classroom visits equating to over 320 hours of direct education. Currently, two easement properties host the TEAM program: Dutton Apple Ranch (orchard) and Open Field Farm (diversified ag). We would also use the first contract year to evaluate and revitalize the curriculum built on past TEAM sites, like Duckworth Family Farm or Bianchi Dairy, and Gilardi Ranch, to identify new host sites for the following two years.

FARMS Leadership & Advanced Programs

The long-standing FARMS Leadership program will directly engage with the county's local agricultural producers and stewards of the land. For 28 years, student participants have developed leadership skills and learned about agricultural practices that create healthier ecosystems while discovering agricultural, environmental, and food system career opportunities. Within FARMS, we will offer two complementary programs: FARMS Leadership (Year One) and FARMS Advanced (Year Two). Both programs will connect urban, suburban, and rural youth with our county's open spaces to instill a deep appreciation for our local agriculture and ecosystems and to recognize the community's role in stewarding these spaces. Through our continued partnership with Ag + Open Space, the RCD has continued to enhance our programming by developing relationships with managers of both public and private conserved lands.

In year one, FARMS Leadership, students will attend eight (8) field days that emphasize aspects of food production and distribution, agricultural technology, sustainable management practices, habitat restoration, and more; some of which will take place on conservation easement protected properties. Each month, the group will gather at a local farm, ranch, or associated industry operation to learn about our county's agricultural roots, cutting-edge conservation practices, innovative business models, and what it takes to keep our county healthy and thriving. Students will gain a deeper understanding of agricultural practices and career pathways through speakers and hands-on experiences. Approximately 30 students from six to eight high schools will be accepted based on career interest and leadership development. Two-thirds of participating schools will be continuation high schools or Title I campuses.

During the previous contract period, we strengthened relationships with schools, and our network grew to include both new and previously lapsed schools, including Rancho Cotate, Ridgway, Windsor Oaks, and Amarosa Academy - the latter being the only alternative school for at-risk youth operated by SCOE. Each school will continue to have a lead teacher to chaperone students and support them with their Community Action Project (CAP). CAPs are unique and designed to benefit students' own community. Students also present their CAPs to the cohort during the final field day. Through this process, students build teamwork, leadership, and communication skills while deepening their sense of place.

FARMS Advanced will act as a pipeline for FARMS Leadership alumni. It is designed as a mentorship program that delves into industry threats and natural resource issues while improving workforce development in these fields. FARMS Advanced will build on the foundation created in Leadership, strengthening skills in networking and independent research and broadening the scope of career possibilities. Working with a diverse array of local farmers and ranchers, agency partners, and non-profit watershed leaders, students will develop a deeper land ethic, become informed members of our community, and begin to create an agricultural or resource management professional pathway. Students will craft a final presentation that highlights their learning journey, program takeaways, and a significant problem facing industry as well as a practical solution to it. The cohort has traditionally been made of no more than six FARMS alumni; however, during this contract period, we will broaden the scope to include students currently enrolled in FFA or 4-H programs to improve the equity of access.

Both FARMS programs will incorporate field days on protected properties and will expose students to the relationship between agricultural production and the work Ag + Open Space does to ensure the succession and accessibility of

farming for generations. Students will gain critical knowledge about Ag + Open Space's role in land conservation and how that directly contributes to healthy communities. Field days will ignite a deeper connection to the land by immersing participants in the living systems that sustain our communities. Through firsthand experiences on working agricultural landscapes, students will see how local farms provide not only healthy, locally grown food, but nurture biodiversity, restore ecosystem function, and build resilience to a changing climate. Sonoma RCD will collaborate with many local partners in addition to agricultural businesses to successfully deliver the FARMS programming, including Laguna de Santa Rosa Foundation, Sonoma County Regional Parks, LandPaths, and Sonoma Water. The scope of work for this program includes the preparation, planning, and implementation of a minimum of 18 field days between the two programs on protected farms and ranches, parks, and open space preserves out of the planned 45 trips. Additionally, we propose to write a curriculum to improve students' confidence in engaging with professionals and support them in crafting and submitting a minimum of one scholarship or job application. Additionally, we will create a matrix to connect FARMS alumni with local professionals as a tool for students, even after the program has ended. A seasonal staff member would directly support the development and implementation of the FARMS Leadership program. Lastly, we plan to continue refining our curriculum by incorporating content related to tax policy and local economic development, green space access as a component of social justice, and habitat connectivity to support species recovery.

Harvest of the Month

A strong need exists to expand agricultural and environmental education for middle school students at a formative stage in their development. Early adolescence is a critical time when lifelong habits, values, and career interests begin to take shape. Connecting youth to local farms and seasonal food not only encourages healthy eating, but also builds food literacy, environmental awareness, and a sense of belonging within their community. Hands-on agricultural experiences help students understand where food comes from, strengthen critical thinking about natural systems, and foster stewardship of the land that can be carried into adulthood and shared across generations.

The Sonoma RCD will expand its partnership with the School Garden Network (SGN) to deliver "Harvest of the Month" (HOTM) programming featuring produce sourced from local farms protected by conservation easements. Originally launched in 2023 through a California Department of Food and Agriculture Farm to School grant, the program advances student wellbeing, economic vitality, environmental resilience, and equity by connecting classrooms and school gardens to locally grown food. Through monthly HOTM lessons from October to May, students engage in standards-aligned activities and taste tests featuring Sonoma County-grown produce while learning about nutrition, seasonality, climate, and the importance of protecting working lands.

The program will launch in three (3) middle schools, partnering with one grade level or elective teacher at each site. In addition to classroom lessons, students will participate in at least two onfarm field days annually, where they will meet producers, tour easement protected properties, and engage in hands-on activities that illuminate the labor, science, and environmental stewardship behind food production. These direct experiences strengthen social-emotional learning, build confidence through experiential learning, and expand students' awareness of agriculture as a meaningful and accessible career pathway.

As part of HOTM, students will learn about the value of protecting our local private farms and the unique role Ag + Open Space has played and will continue to play in sustaining our local food system. We have looked at sourcing produce from farms such as Open Field Farm, Tierra Vegetables, Duckworth, Dutton Apple Orchard, Bianchi Dairy, and Pacheco Dairy. Transportation support will be provided to improve access and reduce barriers to participation. Together, the classroom and on-farm components offered by SGN and the Sonoma RCD will equip students to share with their families the benefits of purchasing locally grown food, supporting farmers, and investing in the long-term protection of Sonoma County's working lands and food system. We anticipate reaching 54 middle school classes, targeting Title 1 schools, serving approximately 270 middle school students, as well as a minimum of six (6) field trips with this programming across the contract term.

**Exhibit B
Cost of Service**

Total Proposal Cost: \$465,00000

Breakdown by outing/participant (these costs include associated administrative staff time):

Total TEAM: \$ 161,138.19	# trips: 42		Cost per field trip participant (TEAM):
		\$3,911.62	Cost per trip (TEAM):
			\$144.87
Total FARMS: \$137,610.81	# trips: 18	Cost per trip (FARMS):	Cost per field trip participant (FARMS):
		\$7,645.05	\$254.84
Total Harvest of the Month: \$166,251.00	# visits: 72	Cost per visit (Harvest of the Month): \$2,309.04	Cost per student (Harvest of the Month): \$76.97

Overall budget detail:

<i>*Subconsultant rates are provided below</i>	Total	FY26-27 (July 1 - June 30)	FY 27-28 (July 1 -June 30)	FY 28-29 (July 1 - June 30)
Planning				
SRCD Personnel	\$158,855.00	\$52,951.67	\$52,951.67	\$52,951.67
Subconsultant*: Envirichment	\$16,000.00	\$5,333.33	\$5,333.33	\$5,333.33
Subconsultant*: School Garden Network	\$31,950.00	\$10,650.00	\$10,650.00	\$10,650.00
SRCD Materials & Supplies	\$1,349.99	\$450.00	\$450.00	\$450.00
SRCD Transportation (mileage, billed at current IRS rate)	\$418.69	\$139.56	\$139.56	\$139.56
Field Implementation				

SRCD Personnel	\$139,782.00	\$46,594.00	\$46,594.00	\$46,594.00
Subconsultant*: Envirichment	\$31,400.00	\$10,466.67	\$10,466.67	\$10,466.67
Subconsultant*: School Garden Network	\$43,470.00	\$14,490.00	\$14,490.00	\$14,490.00
SRCD Materials & Supplies	\$8,648.82	\$2,882.94	\$2,882.94	\$2,882.94
SRCD Transportation (mileage, billed at current IRS rate)	\$2,131.50	\$710.50	\$710.50	\$710.50
Transportation (vehicle rental + fuel for rental vehicles)	\$1,100.00	\$366.67	\$366.67	\$366.67
Transportation (school bus fees)	\$6,825.00	\$2,275.00	\$2,275.00	\$2,275.00
Substitute Teacher Costs	\$3,000.00	\$1,000.00	\$1,000.00	\$1,000.00
Evaluation and Administration				
SRCD Personnel	\$20,069.00	\$6,689.66	\$6,689.66	\$6,689.66
Total	\$465,000.00	\$155,000.01	\$155,000.01	\$155,000.01

Relative budget percentages:

Administrative/evaluation staff time	04%
Property-specific staff time (includes communications & outreach)	64%
Mileage and transportation	0.5%
Transportation Reimbursement (school bus, rental cars)	02%

Materials and supplies	02%
Incidentals	.001%
Subcontractors (includes substitute teacher fees)	27%
<i>Total</i>	<i>100%</i>

Rate sheet: *

Sonoma RCD Hourly Rates		<i>Key staff are denoted in italics. Other staff have the potential to work on this agreement on a limited basis where their expertise could contribute to the educational experience for students or the public.</i>
<i>Executive Director</i>	\$175	
<i>Community Engagement Program Manager</i>	\$143	
<i>Community Engagement Assistant</i>	\$120	
<i>Seasonal Program Assistant</i>	\$118	
<i>Program Assistant</i>	\$118	
<i>Grants Compliance Specialist</i>	\$131	
Director	\$149	
Program Manager	\$143	
Soil & Water Specialist	\$147	
Project Manager	\$143	

* Rates may be raised on an annual basis subject to the prior written approval of the Ag + Open Space General Manager

Subconsultants

Envirichment

Stephanie Lennox of Envirichment will assist in hosting TEAM field trips, pre-trips and a limited number of post-trip classroom visits. She will also develop the activities, guide, and revamp curriculum for a new TEAM learning site, as well as assist with updates to existing educational materials. Envirichment's total cost of service is \$49,500.00, based on the following hourly rates: Proprietor: \$100.00. The percentage of Envirichment's contract in the overall scope of work is 0.07%. Stephanie Lennox is the sole proprietor of Envirichment, an environmental education consulting business offering an array of support to schools, government agencies, non-profit organizations, and community groups. Envirichment specializes in training and empowering groups to create informative, inspiring, site-specific, environment-enhancing activities and programs. Stephanie uses her more-than-30-year career as a naturalist, educator, facilitator, and program developer to serve clients such as the City of Santa Rosa's Utilities Department, Sonoma Water, Conservation Works, and others. She has provided her masterful program design and implementation skills to the TEAM Program since TEAM's first season in 2010.

School Garden Network

School Garden Network (SGN) will assist with the planning, coordinating, procuring, and implementing of the Harvest of the Month program. They will assist with developing curriculum for the produce selected, distributing the produce secured to school sites, and administering the program. The School Garden Network contract constitutes approximately 11.0% of the overall scope of work. Their total cost is \$75,420.00, based on the following hourly rate: Communications Manager \$90.00; Farm to School Manager \$90.00. The SGN has been supporting county-wide garden programming since 2006, giving over 100,000 students, educators, faculty, and families direct access to gardening programs and fresh, seasonal, local fruits and vegetables. Serving students in grades K-12, SGN provides enriching experiences that foster ecological stewardship and a connection to the land - an acknowledgement and mindset that is vital to our future. The mission of the SGN is to grow healthy students, families, schools, and communities through garden-based education.

Gold Ridge Resource Conservation District

The Gold Ridge Resource Conservation District (GRRCD) will assist in planning, publicizing, and implementing Cultivate Sonoma: Farm & Field Events. They will support securing landowner participation on easement lands within their district, provide content regarding, provide bilingual support, and will publicize outings through their numerous channels. The GRRCD's contract constitutes approximately 0.02% of the overall scope of work. Their total cost of service is \$14,234.00, based on the following hourly rates: Executive Director \$162.00; Community Engagement Program Manager \$101.00; Agricultural Program Manager \$120.00. For over 85 years, GRRCD has supported local producers and community members with natural resource conservation. They were also the founders of the TEAM program with Envirichment.

Exhibit C

All invoices must have a Unique Invoice Number. If your organization has more than one program, each program must submit an invoice with a unique invoice number

Organization Name:

Remit to address:

City, State, ZIP:

To: **Sonoma County Ag + Open Space**

747 Mendocino Avenue, Suite 100

Santa Rosa, CA 95401-4850

Contract Name: **Public Outings and Youth Education Program**

Contract Number:

PROGRAM NAME

Unique Invoice Number:

		Start Date	End Date	
Dates of service:				
		Task 1	Task 2	Task 3
Please enter the Property Name by clicking the drop down list.		Rate	Field Implementation	Evaluation and Administration
PROPERTY NAME				
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Staff Title, Staff Name				-
Materials & Supplies		Cost		
				-
				-
				-
Mileage & Transportation		Miles		
				-
				-
TOTAL				\$ -
PROPERTY NAME				
Staff Title, Staff Name		\$ -		-

Exhibit C

		Task 1	Task 2	Task 3	
Please enter the Property Name by clicking the drop down list.	Rate	Planning	Field Implementation	Evaluation and Administration	Current Invoice Totals
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Materials & Supplies	Cost				
					-
					-
					-
Mileage & Transportation	Miles				
					-
					-
TOTAL					\$ -
PROPERTY NAME					
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Staff Title, Staff Name	\$ -				-
Materials & Supplies	Cost				



Exhibit D

Ag + Open Space Public Outings + Youth Education Program

Reimbursable Expenses

FY 2026-2029

The following list is subject to change pending awarded contracts and the scope of work defined therein.

- **Property-Specific Staff time** – Any staff time associated with the planning, implementation, or evaluation of property-specific programs. Rates determined in the t
- **Administrative Staff time** – Staff time associated with general planning, administration, or evaluation and reporting of Ag + Open Space-sponsored programs.
- **Mileage & Transportation** – Mileage to-and-from program locations on day-of, or when planning programs and scouting locations. Bus charters and other short-term rentals required for transporting staff or members of the public for the day-of the program. Mileage will be reimbursed per IRS standard rates.
- **Materials & Supplies** – Consumables such as paper, pens, snacks, food or other non-durable goods used for programming will be reimbursed in full based on submitted receipts. Funds for tools, equipment, software, hardware and first aid kits may be expensed, upon approval of Ag + Open Space.
- **Communications & Outreach** – General communications collateral associated with promoting Ag + Open Space-sponsored programs. Can include paid advertising of Ag + Open Space-sponsored outings and opportunities, online platforms for registration, etc.
- **Incidentals** – Honorariums for guest speakers and other miscellaneous fees to be approved in advance by Ag + Open Space as needed.
- **Subcontractors** – To be outlined in contracts.
- **Indirect costs** - Can be either built into hourly staff rates (fully burdened rates), or as a separate expense in the proposed budget. Details regarding indirect costs will be discussed and finalized during the contracting process.

If co-hosting and collaboration are part of the contracted scope of work, each entity should independently request reimbursement for expenses incurred (i.e. if two consultants plan an Ag + Open Space-sponsored hike together, each entity should request reimbursement for any applicable time, materials, etc. in their respective invoices).

Ag + Open Space maintains the right to update this list of reimbursable expenses as needed. Ag + Open Space retains the discretion to approve or deny reimbursable expenses, and consultants are encouraged to contact Ag + Open Space for clarity as needed.

Exhibit E

Insurance Requirements

With respect to performance of work under this Agreement, Consultant shall maintain and shall require all of its subcontractors, consultants, and other agents to maintain insurance as described below unless such insurance has been expressly waived by the attachment of a *Waiver of Insurance Requirements*. Any requirement for insurance to be maintained after completion of the work shall survive this Agreement.

County reserves the right to review any and all of the required insurance policies and/or endorsements, but has no obligation to do so. Failure to demand evidence of full compliance with the insurance requirements set forth in this Agreement or failure to identify any insurance deficiency shall not relieve Consultant from, nor be construed or deemed a waiver of, its obligation to maintain the required insurance at all times during the performance of this Agreement.

Workers Compensation and Employers Liability Insurance

- a. Required if Consultant has employees as defined by the Labor Code of the State of California.
- b. Workers Compensation insurance with statutory limits as required by the Labor Code of the State of California.
- c. Employers Liability with minimum limits of \$1,000,000 per Accident; \$1,000,000 Disease per employee; \$1,000,000 Disease per policy.
- d. Required Evidence of Insurance: Certificate of Insurance.

If Consultant currently has no employees as defined by the Labor Code of the State of California, Consultant agrees to obtain the above-specified Workers Compensation and Employers Liability insurance should employees be engaged during the term of this Agreement or any extensions of the term.

General Liability Insurance

- a. Commercial General Liability Insurance on a standard occurrence form, no less broad than Insurance Services Office (ISO) form CG 00 01.
- b. Minimum Limits: \$1,000,000 per Occurrence; \$2,000,000 General Aggregate; \$2,000,000 Products/Completed Operations Aggregate. The required limits may be provided by a combination of General Liability Insurance and Commercial Excess or Commercial Umbrella Liability Insurance. If Consultant maintains higher limits than the specified minimum limits, County requires and shall be entitled to coverage for the higher limits maintained by Consultant.
- c. Any deductible or self-insured retention shall be shown on the Certificate of Insurance. If the deductible or self-insured retention exceeds \$100,000 it must be approved in advance by County. Consultant is responsible for any deductible or self-insured retention and shall fund it upon County's written request, regardless of whether Consultant has a claim against the insurance or is named as a party in any action involving the County.
- d. Sonoma County Agricultural Preservation and Open Space District (District) shall be endorsed as additional insureds for liability arising out of operations by or on behalf of the Consultant in the performance of this Agreement.
- e. The insurance provided to the additional insureds shall be primary to, and non-contributory with, any insurance or self-insurance program maintained by them.
- f. The policy definition of "insured contract" shall include assumptions of liability arising out of both ongoing operations and the products-completed operations hazard (broad form contractual liability coverage including the "f" definition of insured contract in ISO form CG 00 01, or equivalent).
- g. The policy shall cover inter-insured suits between the additional insureds and Consultant and include a "separation of insureds" or "severability" clause which treats each insured separately.
- h. Required Evidence of Insurance:

i. Certificate of Insurance.

Automobile Liability Insurance

Minimum Limit: \$1,000,000 combined single limit per accident. The required limit may be provided by a combination of Automobile Liability Insurance and Commercial Excess or Commercial Umbrella Liability Insurance.

Insurance shall cover all owned autos. If Consultant currently owns no autos, Consultant agrees to obtain such insurance should any autos be acquired during the term of this Agreement or any extensions of the term.

Insurance shall cover hired and non-owned autos.

Required Evidence of Insurance: Certificate of Insurance.

Standards for Insurance Companies

Insurers, other than the California State Compensation Insurance Fund, shall have an A.M. Best's rating of at least A:VII.

Documentation

The Certificate of Insurance must include the following reference: Contract 1635 Outings and Education. All required Evidence of Insurance shall be submitted prior to the execution of this Agreement. Consultant agrees to maintain current Evidence of Insurance on file with County for the entire term of this Agreement and any additional periods if specified in Sections 1, 2 or 3 above.

The name and address for Additional Insured endorsements and Certificates of Insurance is: Sonoma County Agricultural Preservation and Open Space District, its officers, agents and employees, 747 Mendocino Avenue, Suite 100, Santa Rosa, CA 95401.

Required Evidence of Insurance shall be submitted for any renewal or replacement of a policy that already exists, at least ten (10) days before expiration or other termination of the existing policy.

Consultant shall provide immediate written notice if: (1) any of the required insurance policies is terminated; (2) the limits of any of the required policies are reduced; or (3) the deductible or self-insured retention is increased.

Upon written request, certified copies of required insurance policies must be provided within thirty (30) days.

Policy Obligations

Consultant's indemnity and other obligations shall not be limited by the foregoing insurance requirements.

Material Breach

If Consultant fails to maintain insurance which is required pursuant to this Agreement, it shall be deemed a material breach of this Agreement. County, at its sole option, may terminate this Agreement and obtain damages from Consultant resulting from said breach. Alternatively, County may purchase the required insurance, and without further notice to Consultant, County may deduct from sums due to Consultant any premium costs advanced by County for such insurance. These remedies shall be in addition to any other remedies available to County.