



Sonoma County Board of Supervisors

Lynn Scuri, Regional Director

Tina Rivera, Director of Health
Services



About Partnership

Partnership is a County Organized Health Systems (COHS) Plan

Non-Profit Public Plan

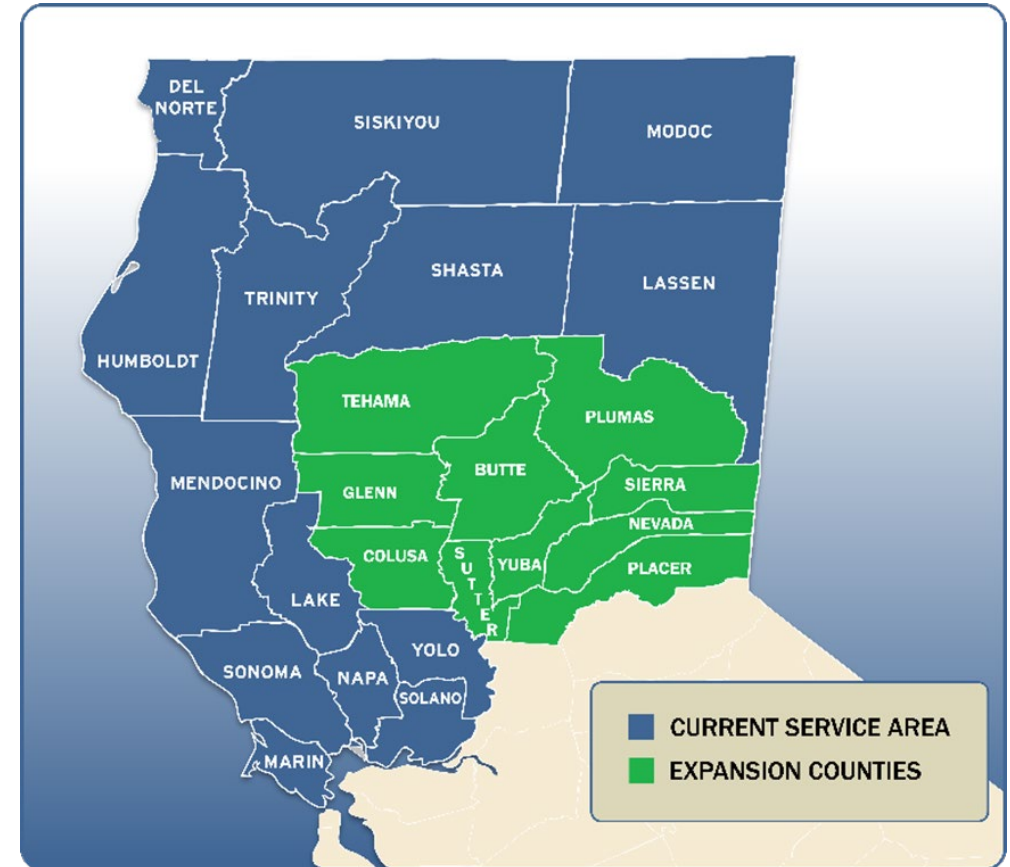
- Currently in 14 counties, expanding to 24
- Low administrative Rate (less than 5 percent) allows for Partnership to have a higher provider reimbursement rate and support community initiatives

Local Control and Autonomy

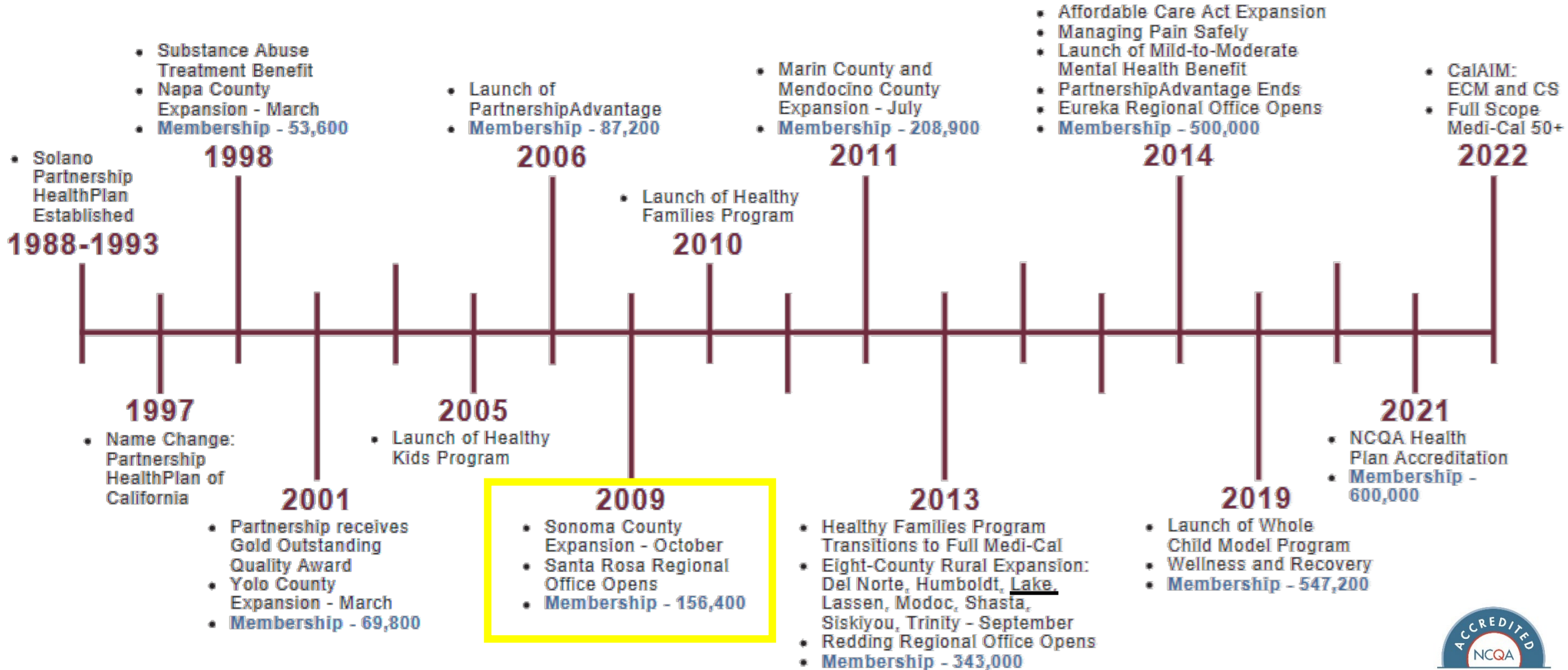
- A local governance that is sensitive and responsive to the area's healthcare needs

Community Involvement

- Contract directly with providers and community based organizations.
- Advisory boards that participate in collective decision making regarding the direction of the plan.



Timeline





MISSION

To help our members, and the communities we serve, be healthy



VISION

To be the most highly regarded managed care plan in California



MEMBERS

674,700
(As of Oct. 2023)



POPULATION

31% of all residents in our 14-county service area are Partnership members



Partnership Priority Initiatives



- Northern counties expansion January 2024
- Medi-Cal Redetermination – Partnering with counties and providers to continue member outreach
- CalAIM
 - Continuing to build a robust network
 - New populations of focus – Children and Youth, Justice Involved
 - Sonoma CalAIM Coordination Meetings
- Workforce Development
- Transportation
- D-SNP Medicare – Go-live January 2026

- Partnership contracts with all willing and able Medi-Cal providers enrolled with the state
- To develop and maintain provider network relationships, Partnership assigns Provider Relations Representatives (local, qualified employees) to the network with specific face-to-face provider visits.
- Call Center Service Level – **99% of all calls to Claims/billing answered in less than 60 seconds**
- Provider Scorecards are delivered to all clinics and large network provider systems – identifies billing opportunities to maximize payments and efficiencies.

99%
of contracted
providers are
satisfied with
Partnership.

Purpose

- The PRP was started in September 2014 to support our member clinics' recruitment activities and efforts to help increase access to care for Partnership members.

Budget

- Initial pilot year budget of \$750k was increased by the Partnership Board multiple times, with over \$9.3 million invested to date.

Success

- **As of October 1, 2023, Partnership has supported 672 accepted offers since program creation**



Highlights

Members: 129,401

Percent of County Population: 26%

Age: 39% under age 20

Ethnicity: 38.4% Hispanic, 0.9% Native American & 1.7% Black

Services: All medical except dental, specialty mental health and substance misuse

Major Providers:

- All hospitals
- Primary Care:
 - Santa Rosa Community Health – 32,831
 - Petaluma Health Center – 14,089
 - Alliance Medical Centers – 8,612
 - Rohnert Park Health Center – 6,352
 - West County Health Centers – 4, 193

Commissioners:

- Kathryn Powell, CEO Petaluma Health Centers
- Tina Rivera, Direct, Sonoma County Health Services
- Cathryn Couch, CEO, The Ceres

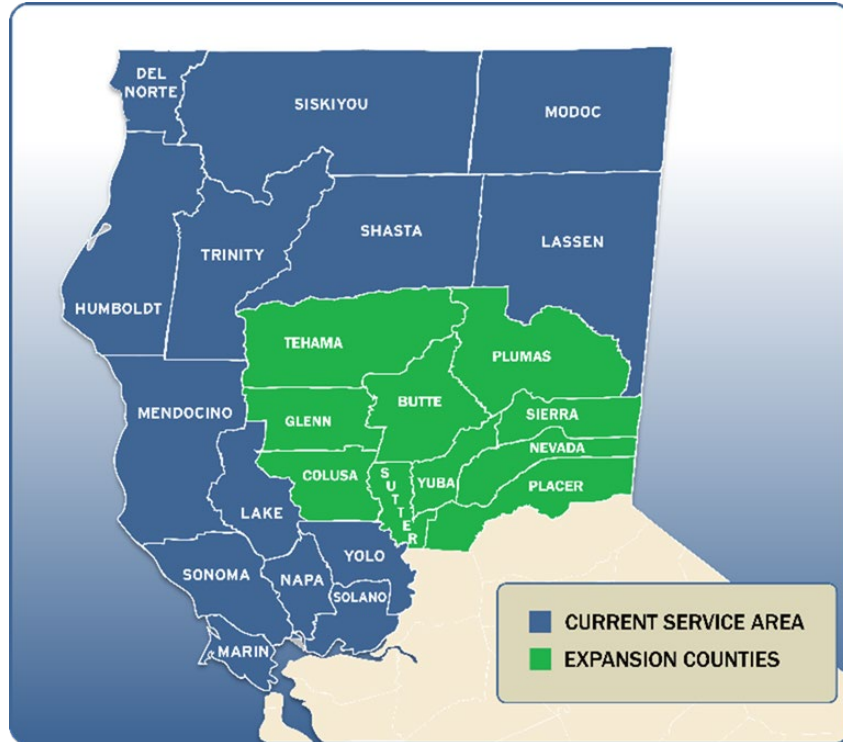




Primary Care Quality Program: 17 Measures

- Measured against national Medicaid benchmarks
- Highest scoring county in Partnership Region
- Quality Scores based on national percentiles
 - ✓ Top 10% for asthma medication ratio
 - ✓ Top 10% for cervical cancer screening
 - ✓ Top 10% for controlling high blood pressure
 - ✓ Top 10% for diabetes HbA1c in good control
 - ✓ Top 10% in Immunizations for Adolescents
 - ✓ Top 10% for well child visits < 15 months of age





New ordinance - highlighted changes -

- Sets a Board member's length of a term to four-years rather than two-years (original ordinance).
- Board member formula – based on Medi-Cal enrollment
 - 0-45,000 = 1 seat
 - 45,001-60,000 = 2 seats
 - 60,001+ = 3 seats
 - 3 consumer seats (Required to participate on Partnerships Consumer Advisory Committee) (2-year term)
- Eventually 38 member board. Reductions over time as seats come up for reappointment

Medi-Cal Enrollment

County	Anticipated Enrollment	Projected Board Seats
Del Norte	11,614	1
Humboldt	56,087	2
Lake	32,131	1
Lassen	8,320	1
Marin*	40,352	1
Mendocino	38,104	1
Modoc	3,809	1
Napa*	25,017	1
Shasta	66,155	3
Siskiyou	17,753	1
Solano*	92,718	3
Sonoma*	97,029	3
Trinity	5,277	1
Yolo*	51,962	2
Consumer At-large	-	2
Total	546,328	24

*Kaiser direct contract with DHCS

Medi-Cal Enrollment: 10 Expansion Counties

County	Anticipated Enrollment	Projected Board Seats
Butte	75,459	3
Colusa	9,777	1
Glenn	12,222	1
Nevada	25,366	1
Placer	54,510	2
Plumas	5,729	1
Sierra	715	1
Sutter	39,410	1
Tehama	27,056	1
Yuba	32,700	1
Consumer At-Large	-	1
Total	282,943	14



QUESTIONS?