

## Attachment 10 – Proposed Fiscal and Health Information Exchange Details

The FY 2025-2026 Adopted Budget includes \$170,386 based on current executed contract amounts executed in 2015. The proposed increased contract amounts attempt to capture full increased costs, driven by inflation, expanded oversight responsibilities, and the integration of HIE systems.

### **Breakdown of FY 2025-2026 Proposed Reimbursement Amounts:**

- **Base Hospital Oversight (Santa Rosa Memorial Hospital):**  
\$56,715 for the first year, up from \$42,000 in the previous agreement period (an increase of approximately 35 %). This increase reflects expanded responsibilities related to quality improvement and data management.
- **Receiving Hospitals Oversight (Healdsburg District, Kaiser Permanente Santa Rosa, Sutter Santa Rosa, Sonoma Valley, Petaluma Valley):**  
\$20,747 for the first year per hospital, up from \$8,500 in the previous agreements (approximately 144% increase). The revised rate reflects greater expectations around data reporting, participation in disaster preparedness, and EMS education efforts. For these hospitals, we have offered different payment options to ease into the increase to the full contract amount.
- **STEMI Receiving Center Oversight (Santa Rosa Memorial Hospital and Sutter Santa Rosa):**  
\$32,000 for the first year per facility, up from \$26,500 in previous agreements (approximately 20%). This revised rate reflects enhanced quality assurance requirements and monthly performance reporting.

Compared to the previous agreement term (2015–2025), the total annual reimbursement has increased by approximately 125%, consistent with cumulative inflation and added program scope, including the implementation of Health Information Exchange. These changes ensure full cost recovery for the County's regulatory responsibilities and align oversight revenue with actual service delivery costs. The total additional revenue for year 1 will be \$54,064 up from the prior agreement.

The agreements also include an annual escalator based on the CPI or 3% whichever is higher to accommodate future cost increases over the 10-year contract term. This approach maintains the financial sustainability of EMS regulatory oversight while promoting transparency and fairness for participating hospitals.

### **Health Information Exchange**

Health Information Exchange (HIE) is an important enhancement in our hospital contracts as we build for the future. This opportunity will establish electronic data exchange between our hospitals and the EMS ImageTrend pre-hospital Electronic Patient Care Report platform to improve patient care, reporting and outcome data. Through HIE, hospitals will receive EMS patient care records directly into the patient's chart and send outcome data back to ImageTrend securely. By embracing HIE advancements, hospitals, EMS providers and healthcare organizations can improve outcomes, reduce costs and enhance the overall patient experience in a rapidly changing healthcare landscape. Looking ahead, HIE will serve as the digital backbone of healthcare, ensuring real-time, interoperable and secure health data exchange.