

COUNTY OF SONOMA
PURCHASING DIVISION

SINGLE OR SOLE SOURCE WAIVER REQUEST

Directions: Use this form to justify a single or sole-source transaction (see selection criteria below). Departments are encouraged to consult with the Purchasing Division prior to submitting this request to Purchasing. The single or sole source request should be approved before the department makes a commitment to the supplier, and before funds are encumbered. If the request is denied, the department will be advised by the Purchasing Division as to next steps (e.g., conduct a competitive process to select the supplier/contractor).

Choose one below:

_____ Sole Source – Services or Goods are available from only one supplier (e.g., proprietary software, licensed or patented good or service).

 X Single Source – More than one source exists (selecting one supplier out of all that are available). The County selects a particular provider over others for reasons such as (1) safety, (2) training or standardization, (3) logistical requirements (e.g. local presence needed) (4) only one prospective supplier is willing to enter into an agreement with the County (5) item has design and/or performance features that are essential to the department and no other source satisfies the County's requirements.

Department: Information Systems Department-S&P-Justice Team

Date Submitted: 6/13/2019

Contact: Steve Stoural/Dan Fruchey

Phone: 2130/2703

Supplier Name: Ispirer

Contract: Other

Amount: \$ 319,398 Requisition #/Name of Contract: _____

Describe the product or service:

Ispirer provides a solution for both components of a Relational Database Management System (RDMS) migration. First is a data conversion from Informix to SQL Server including Tables, Indexes, Views, Stored Procedures and Triggers. Second is the conversion of Informix Embedded SQL (ESQL-C) source code. The tool is MnMTK.

Describe the basis for your sourcing recommendation. Include what due diligence you have performed in selecting the supplier. Explain why this is the only product or service that will meet the County's needs. Why is this supplier or contractor the one that can provide the services or products? What steps were taken to verify that the goods or services are not available from another source? Explain what efforts were made to obtain the best possible cost (e.g., current benchmark data from industry, other agencies)

Regarding data conversion, there are a limited number of vendors that offer tools to convert an Informix database to SQL Server. We determined that of the two vendors that could convert to SQL only Ispirer was able to provide a tool that would work in our environment and permit us to validate the results. For the in-place, ESQL-C source code conversion, we found only one viable tool which is provided by Ispirer. For both the data and code conversion tools, Ispirer offers a customizable solution to fit our needs through extensions. Extensions are customized for each customer and enhance the "off the shelf" product making the tool a fit for most business needs, in addition they also provide migration services if needed. We entered into a NDA with Ispirer to review our source code, determine the complexity and scope of the conversion. Upon review the costs is \$319,398 and includes: Informix to MS SQL Server Database Migration and license (\$20,055), Informix ESQL/C to Microsoft ODBS and license (\$90,000), Extension No. 1 using approximately 30K lines of code for Ispirer Migration and Modernization Toolkit (MnMTK) (\$30,000), Extension No. 2 using approximately 100K lines of code for Ispirer Migration and Modernization Toolkit (MnMTK) (\$60,000), and E&O/Professional Liability Insurance for Year 1 (\$4,644). In addition, we have included additional renewal expenses in the event we need to extend the contract Informix to MS SQL Server Database Migration and license (\$20,055, Informix ESQL/C to Microsoft ODBS and license (\$90,000), and E&O/Professional Liability Insurance (\$4,644).

Department Head or Designee Signature: _____

Date: 6/13/2019

Single/Sole Source Approved:

Single/Sole Source Denied:

Reason for Determination

ISPIREK provides the only tool for both data + code conversion that meets the County's needs.

Purchasing Staff: 

Date: 7-2-19