



SINGLE OR SOLE SOURCE WAIVER REQUEST

INSTRUCTIONS

Complete this form, attach all supporting documentation, and submit to the Department Head (or designee) for review, concurrence and other due diligence. After review and required signatures, forward this completed form and all supporting documentation to the Purchasing via a requisition.

Except for certain declared disaster emergency contracts (see page 3), this form must be submitted to the Purchasing Agent whenever an exception to competitive procurement requirements is requested as to any contract (including contract amendments), as follows:

- 1. Service contracts over \$50,000 annually; and
2. Goods contracts, regardless of dollar amount.

As required by Sonoma County Code 2-58 and County policy, the form must be approved by the Purchasing Agent before commencing negotiations and in all events prior to entering into a service contract or purchasing goods. The purpose of this form is to ensure compliance with competitive bidding requirements and that all waivers are supported by proper, lawful justifications.

State and local laws and policies subject Sonoma County to competitive procurement rules (bids, RFPs, etc.). Additionally, reimbursement programs (e.g. federal and state) and grant conditions may also require competitive processes or require that local contracting requirements be followed (and, if applicable, properly waived, with all required documentation).

Allow up to two weeks for review and any necessary follow-up by the Purchasing Division.

The Purchasing Agent or authorized designee will determine whether the articulated justification is sufficient. Requests for a Single or Sole Source Waiver must be supported by facts and documentation that will pass internal and outside audits.

For Service Contracts:

New Contract or Extension of Existing Contract (select one): New Contract

Does your department, agency, or district have an existing or recent contract with same Supplier for same or similar services? Yes

If yes, provide details of prior contract, including whether competitively procured on the County's Supplier Portal:

The County of Sonoma selected Environmental Systems Research Institute, Inc. (ESRI) through a competitive selection process for Geographic Information System (GIS) software, services, and support, and recognizes the software provided by ESRI as the industry standard for GIS. Sonoma County Water Agency (Sonoma Water) has been using the Enterprise License Agreement (ELA) that was

Requested Start Date: 01/01/2025

Proposed End Date: 12/31/2028

Proposed Total Term: 3 years

Proposed Total Contract Amount: \$175,500

For Goods Contracts (including software):

Estimated Total Cost:

Does your department, agency, or district have an existing or recent contract with the same Supplier for the same or similar goods?

If yes, provide details of prior contract, including whether competitively procured on the County's Supplier Portal:

If a continuing agreement (e.g. software annual subscription fees), list the estimated total cost for the duration of the contract:

Proposed Supplier:

Are grant funds associated with the proposed contract, or will federal or state reimbursement be expected from the contract (e.g. FEMA or others)? If yes, please attach a copy of the grant's terms and conditions to this request.

Have you checked with Purchasing to see if an existing contract may meet the procurement need? If yes, provide details, including the name of Purchasing staff:

Type of Waiver Requested:

Type of waiver requested:

Has your department, agency, or district requested a Single or Sole Source Waiver for this service or good before?

If yes, please list the dates of the previous request(s). Attach previously submitted Single or Sole Source Waiver Request(s) to this form.

Single Source - Similar products/services are available from other sources, but there is legitimate lawful justification to procure a specific product or service from the proposed supplier. Proper single source justifications include:

1. Continuity of service is less costly and/or beneficial to the County
2. Circumstances require a local or specialized service provider
3. Services are wanted only for experimental or trial purposes
4. Services are being procured via another public agency's competitive procurement (piggybacking)
5. Interim, short-term agreement in preparation for long-term procurement to meet new need
6. Competitive process would be disadvantageous, unavailing, or otherwise not in County's interest.

Sole Source - Alternative product or service is not available.

Please check all applicable categories below and provide additional information where indicated.

The requested product is an integral repair part or accessory that is uniquely compatible with existing equipment or system.
 Existing Equipment/System:
 Manufacturer/Model Number:
 Age:
 Current Estimated Value:
 Original Purchase Date:
 Original Purchase Order/Contract Number:

The requested product has unique design/performance specifications or quality requirements that are not available in comparable products. Requests for goods and/or services from a specific supplier or that are limited to a specific brand must be accompanied by explanation of the circumstances that make alternatives unacceptable.

The requested product is one in which I (and/or department staff) have specialized training and/or extensive expertise. Retraining would incur substantial cost in time and/or funding.

The requested product is used or demonstration equipment, which is available at a lower-than-new cost.

Repair and/or maintenance service is available only from manufacturer or designated service representative.

Upgrade to or enhancement of existing software is available only from manufacturer with no resellers.

Emergency or exigency (other than disaster-related; see below), i.e., sudden or unforeseen situation, including breakdown of service, in which substantial risk or harm is threatened, including to life, health and safety, property, or provision of essential County services. (Note: Declared disaster-related requests are subject to different process. All requests for contracts directly related to disaster and other declared emergency response must be submitted through the Emergency Operations Center and require a 213 Resource Request Form.)

Service proposed by supplier is unique; therefore, competitive bids are not available or applicable. (Must provide a detailed explanation below.)

Other factors, such as those outlined on Page 1. (Must provide a detailed explanation below)

Provide a detailed explanation and pertinent documentation for each category checked above. Attach additional sheets if necessary.

Choosing another Enterprise GIS at this time would require a costly and inefficient recreation of Sonoma Water's GIS. In addition, Sonoma Water shares critical GIS data with the County. The County of Sonoma has ESRI GIS, and the integration between Sonoma Water and the County benefits from both parties having the same GIS software.

ESRI is the industry standard for GIS. This software provides technical support from ESRI, and requires little configuration by Sonoma Water Staff. Other GIS software packages require more configuration by staff and ESRI GIS comes ready to use. In addition, Sonoma Water has been using ESRI GIS for 20 years. Changing to a new software would cost time and money and the setup and deployment of the software.

Sonoma Water GIS Staff have extensive experience using ESRI GIS Software. The workflows and spatial data types and components are unique to ESRI. Changing now would require significant Staff time to create and deploy these new types.

There is no Value Added Reseller for ESRI Software. A purchaser must work through ESRI to purchase the software and the

Was an evaluation or demonstration of equipment, products, or services performed?

- Yes. If yes, please provide all supporting documentation.
- No.

List below the name of each County staff member involved in the evaluation and making the recommendation to procure this product or service. Attach additional information if necessary.

Please describe the impact to the County of this request is denied and the product/service is procured via an open and competitive solicitation.

If this request is denied, it will have an impact to the County. Sonoma Water provides critical sanitation GIS to the County via our GIS software. If we are not able to get this software in a timely fashion, this might impact our ability to provide sanitation GIS to the County.

REQUESTOR/USER CERTIFICATION: I certify that the above information is accurate to the best of my knowledge, and a signed copy of this document will be available for audit and kept on file in my department, agency, or district and in BFS.

Heather Kelley	Digitally signed by Heather Kelley Date: 2024.09.11 16:00:30 -07'00'
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DEPARTMENT HEAD (OR DESIGNEE OF RECORD) APPROVAL: I have reviewed this form and attachments, and fully agree with and support this request to waive the County's competitive procurement requirement for the purchase listed on this form.

PURCHASING AGENT (OR DESIGNEE):

Approved: Denied:

Purchasing Comments:

Submit this form and required documents on a zero dollar requisition.