



COUNTY OF SONOMA
PUBLIC INFRASTRUCTURE PURCHASING DIVISION
SINGLE OR SOLE SOURCE WAIVER REQUEST



Directions: Use this form to justify a single or sole source transaction (see selection criteria below). Departments are encouraged to consult with the Purchasing Division prior to submitting this request to Purchasing. The single or sole source request should be approved before the department makes a commitment to the vendor, and before funds are encumbered. If the request is denied, the department will be advised by the Purchasing Division as to next steps (e.g., conduct a competitive process to select the supplier/contractor).

Choose one below:

☐ Sole Source – Services or Goods are available from only one supplier (e.g., proprietary software, licensed or patented good or service).

☒ Single Source – More than one source exists (selecting one supplier out of all that are available). The County selects a particular provider over others for reasons such as (1) safety, (2) training or standardization, (3) logistical requirements (e.g. local presence needed) (4) only one prospective supplier is willing to enter into an agreement with the County (5) item has design and/or performance features that are essential to the department and no other source satisfies the County's requirements.

Department: SPI-Transit

Date Submitted: 10/22/2025

Contact: Charles Smith, Transit Specialist II

Phone: 707-565-8220

Supplier Name: GMV Syncromatics Corp.

Amount: \$ see below Term Requested: see below Requisition Number: _____

Describe the product or service:

Purchase, installation, and ongoing maintenance of a new Computer-Aided Dispatch/Automatic Vehicle Location (CAD/AVL) system provided by GMV Syncromatics, Corp for Transit and its bus fleet.
Amount and Term Requested: The purchase and installation of the system costs \$894,475 total, with a three year term, and the ongoing annual service fee is \$48,765, to last the lifetime of the system.

Describe the basis for your sourcing recommendation. Include what due diligence you have performed in selecting the supplier. Explain why this is the only product or service that will meet the County's needs. Why is this supplier or contractor the one that can provide the services or products? What steps were taken to verify that the goods or services are not available from another source? Explain what efforts were made to obtain the best possible cost (e.g., current benchmark data from industry, other agencies)

GMV's CAD/AVL system has been implemented and proven reliable by neighboring agencies Santa Rosa CityBus and Petaluma Transit. Allowing SCT to adopt the same platform will provide a unified platform across most of Sonoma County and deliver a unified travel experience. Embracing the same system will enhance regional coordination, streamline technical support, and create shared efficiencies in training, maintenance, and best practices. The County considered issuing a competitive solicitation for a new CAD/AVL system. Ultimately, it was determined that GMV's platform offered the most effective and cost-efficient solution. GMV extended identical pricing without markups for inflation or tariffs, resulting in substantial cost savings for the County.

Department Head or Designee Signature: *Juanes J. [Signature]*

Date: 10/22/25

FOR PURCHASING ONLY

Reason for Determination:

Single/Sole Source Approved: ☒

Single/Sole Source Denied: ☐

Purchasing Agent: *[Signature]*

Date: _____