



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-611657-45609.870BC

Issued: 11/13/2024

Quote Expiration: 12/30/2024

Estimated Contract Start Date: 01/01/2025

Account Number: 136177

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Sonoma County (CA) DA Office *CEW* 600 Administration Dr Santa Rosa, CA 95403-2825 USA	Sonoma County (CA) DA Office 600 Administration Dr Santa Rosa CA 95403-2825 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brandon Campbell Phone: Email: bcampbell@axon.com Fax:	The Rodriguez Phone: Email: carla.rodriguez@sonoma-county.org Fax:

**Quote Summary**

Program Length	66 Months
<b>TOTAL COST</b>	<b>\$772,147.94</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$772,147.94</b>

Renewal Program Length	60 Months
<b>TOTAL COST</b>	<b>\$939,436.06</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$939,436.06</b>

**Discount Summary**

Average Savings Per Year	\$158,936.53
<b>TOTAL SAVINGS</b>	<b>\$874,150.92</b>

Average Savings Per Year	\$158,936.53
<b>TOTAL SAVINGS</b>	<b>\$794,682.68</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Jan 2025	\$71,279.72	\$0.00	\$71,279.72
Jul 2025	\$71,279.71	\$0.00	\$71,279.71
Jul 2026	\$148,261.83	\$0.00	\$148,261.83
Jul 2027	\$154,192.30	\$0.00	\$154,192.30
Jul 2028	\$160,359.99	\$0.00	\$160,359.99
Jul 2029	\$166,774.39	\$0.00	\$166,774.39
Jul 2030	\$173,445.37	\$0.00	\$173,445.37
Jul 2031	\$180,383.18	\$0.00	\$180,383.18
Jul 2032	\$187,598.51	\$0.00	\$187,598.51
Jul 2033	\$195,102.45	\$0.00	\$195,102.45
Jul 2034	\$202,906.55	\$0.00	\$202,906.55
<b>Total</b>	<b>\$1,711,584.00</b>	<b>\$0.00</b>	<b>\$1,711,584.00</b>

Quote Unbundled Price: \$3,380,417.60  
 Quote List Price: \$1,832,864.00  
 Quote Subtotal: \$1,711,584.00

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
AttorneyPrem	Justice Premier	120	6	\$187.18	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00
AttorneyPrem	Justice Premier	120	120	\$221.92	\$118.86	\$118.86	\$1,711,584.00	\$0.00	\$1,711,584.00
<b>A la Carte Services</b>									
101345	AXON JUSTICE - PSO - PREMIUM DEPLOYMENT	1			\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00
101347	AXON JUSTICE - PSO - ONSITE SUPPORT	1			\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$1,711,584.00</b>	<b>\$0.00</b>	<b>\$1,711,584.00</b>

**Delivery Schedule**

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Justice Premier	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	120	01/01/2025	06/30/2025
Justice Premier	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	120	01/01/2025	06/30/2025
Justice Premier	73618	AXON COMMUNITY REQUEST	120	01/01/2025	06/30/2025
Justice Premier	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	120	01/01/2025	06/30/2025
Justice Premier	73838	AXON EVIDENCE - ECOM LICENSE - PRO FOR PROSECUTOR	120	01/01/2025	06/30/2025
Justice Premier	85762	AXON AUTO-TRANSCRIBE - JUSTICE ACCESS	120	01/01/2025	06/30/2025
Justice Premier	85767	AXON EVIDENCE - DISCOVERY MODULE ACCESS	120	01/01/2025	06/30/2025
Justice Premier	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	120	07/01/2025	06/30/2035
Justice Premier	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	120	07/01/2025	06/30/2035
Justice Premier	73618	AXON COMMUNITY REQUEST	120	07/01/2025	06/30/2035
Justice Premier	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	120	07/01/2025	06/30/2035
Justice Premier	73838	AXON EVIDENCE - ECOM LICENSE - PRO FOR PROSECUTOR	120	07/01/2025	06/30/2035
Justice Premier	85762	AXON AUTO-TRANSCRIBE - JUSTICE ACCESS	120	07/01/2025	06/30/2035
Justice Premier	85767	AXON EVIDENCE - DISCOVERY MODULE ACCESS	120	07/01/2025	06/30/2035

**Services**

Bundle	Item	Description	QTY
Justice Premier	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	8
Justice Premier	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	8
Justice Premier	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	120
Justice Premier	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	120
A la Carte	101345	AXON JUSTICE - PSO - PREMIUM DEPLOYMENT	1
A la Carte	101347	AXON JUSTICE - PSO - ONSITE SUPPORT	1



## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	600 Administration Dr	Santa Rosa	CA	95403-2825	USA

## Payment Details

### Jan 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
First Payment	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
First Payment	AttorneyPrem	Justice Premier	120	\$71,279.72	\$0.00	\$71,279.72
Invoice Upon Fulfillment	101345	AXON JUSTICE - PSO - PREMIUM DEPLOYMENT	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	101347	AXON JUSTICE - PSO - ONSITE SUPPORT	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$71,279.72</b>	<b>\$0.00</b>	<b>\$71,279.72</b>

### Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	AttorneyPrem	Justice Premier	120	\$71,279.71	\$0.00	\$71,279.71
Annual Payment 1	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$71,279.71</b>	<b>\$0.00</b>	<b>\$71,279.71</b>

### Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	AttorneyPrem	Justice Premier	120	\$148,261.83	\$0.00	\$148,261.83
Annual Payment 2	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$148,261.83</b>	<b>\$0.00</b>	<b>\$148,261.83</b>

### Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
Annual Payment 3	AttorneyPrem	Justice Premier	120	\$154,192.30	\$0.00	\$154,192.30
<b>Total</b>				<b>\$154,192.30</b>	<b>\$0.00</b>	<b>\$154,192.30</b>

### Jul 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
Annual Payment 4	AttorneyPrem	Justice Premier	120	\$160,359.99	\$0.00	\$160,359.99
<b>Total</b>				<b>\$160,359.99</b>	<b>\$0.00</b>	<b>\$160,359.99</b>

### Jul 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
Annual Payment 5	AttorneyPrem	Justice Premier	120	\$166,774.39	\$0.00	\$166,774.39
<b>Total</b>				<b>\$166,774.39</b>	<b>\$0.00</b>	<b>\$166,774.39</b>

<b>Jul 2030</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Annual Payment 6	AttorneyPrem	Justice Premier	120	\$173,445.37	\$0.00	\$173,445.37
Annual Payment 6	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$173,445.37</b>	<b>\$0.00</b>	<b>\$173,445.37</b>

<b>Jul 2031</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Annual Payment 7	AttorneyPrem	Justice Premier	120	\$180,383.18	\$0.00	\$180,383.18
Annual Payment 7	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$180,383.18</b>	<b>\$0.00</b>	<b>\$180,383.18</b>

<b>Jul 2032</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Annual Payment 8	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
Annual Payment 8	AttorneyPrem	Justice Premier	120	\$187,598.51	\$0.00	\$187,598.51
<b>Total</b>				<b>\$187,598.51</b>	<b>\$0.00</b>	<b>\$187,598.51</b>

<b>Jul 2033</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Annual Payment 9	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
Annual Payment 9	AttorneyPrem	Justice Premier	120	\$195,102.45	\$0.00	\$195,102.45
<b>Total</b>				<b>\$195,102.45</b>	<b>\$0.00</b>	<b>\$195,102.45</b>

<b>Jul 2034</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Annual Payment 10	AttorneyPrem	Justice Premier	120	\$202,906.55	\$0.00	\$202,906.55
Annual Payment 10	AttorneyPrem	Justice Premier	120	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$202,906.55</b>	<b>\$0.00</b>	<b>\$202,906.55</b>

***Sky-hero products are manufactured in European Union and are classified as military grade, transfer and re-export is strictly prohibited.***

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

### Axon Enterprise Inc. Sales Terms and Conditions

#### Terms and Conditions:

This Quote is governed by Contract Sourcewell #101223-AXN which is incorporated by reference into the terms and conditions of this Agreement.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

#### Exceptions to Standard Terms and Conditions:

This Agreement begins upon execution and continues for five (5) years (the "Initial Term"). Upon expiration of the Initial Term, the term of the Agreement shall renew automatically for one (1) additional five (5) years, for a total of ten (10) years, unless Agency notifies Axon of its intent to terminate ninety (90) days prior to the then-current expiration date. Agency's election not to renew for the full ten (10) years shall be treated as a termination subject to relevant terms of the Agreement.

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Signature

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Date Signed

11/13/2024

