





A future shaped by sustainability, effectiveness, and community.

\$434MRoadmap

Presented by

Sonoma Public Infrastructure

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March 25, 2025

Leaky Roof • Faulty Sewage • Seismic Concerns

'Deferred Maintenance'

\$75011

The estimated funding required to maintain deteriorating County buildings, based on the projected rate from the 2015 Asset Funding Needs report, totals approximately \$750 million.



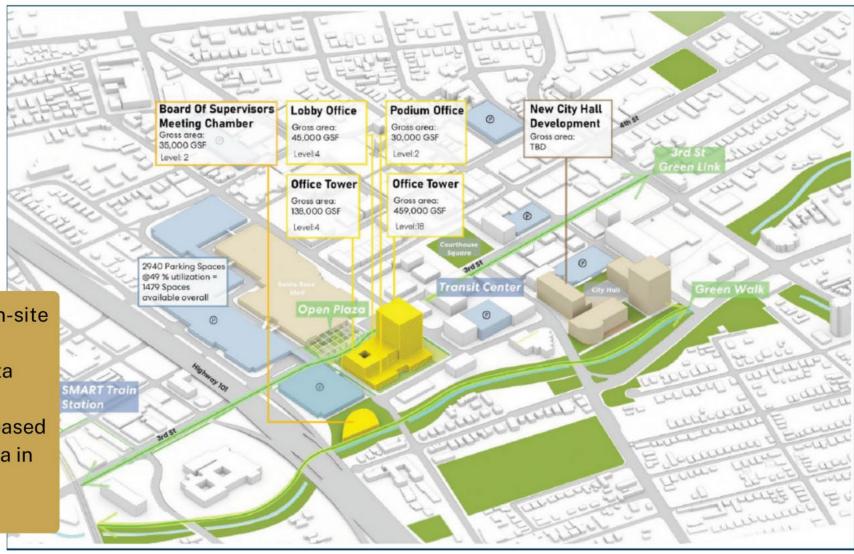
SOCO DOWNTOWN

\$50 M/year, over 30 years

total cost: \$1.7 Billon

- •779 parking spaces on-site
- •550 leased parking (restricted use) in Santa Rosa Mall
- •500 parking spaces leased from City of Santa Rosa in parking garages
- •Parking gap: 495

SITE ANALYSIS- SEARS SITE





Back to the drawing board



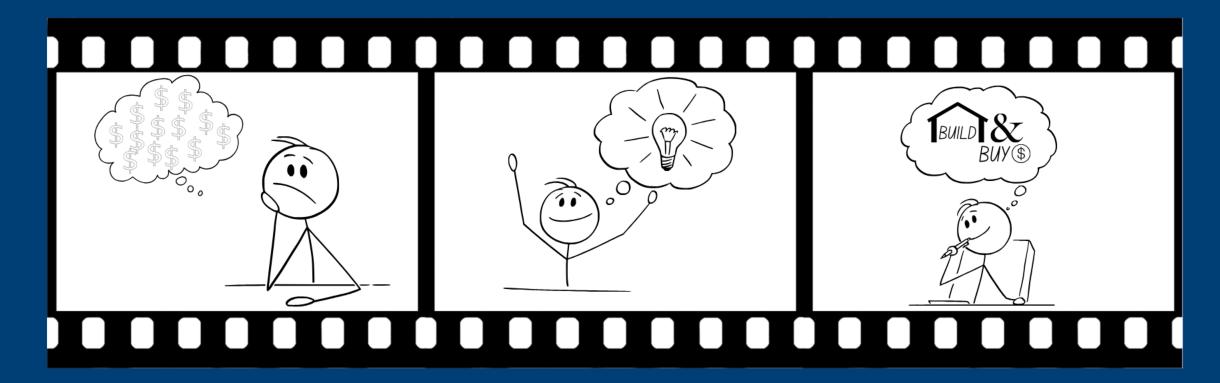






\$682 Million

A new beginning







\$434MRoadmap

\$320M

\$67M

5 Story building at County Center

Buy 400 Aviation

- \$47 Million for Building
- \$10 Million for Furniture, Fixtures and Equipment
- \$10 Million for Tenant Improvements

\$47M

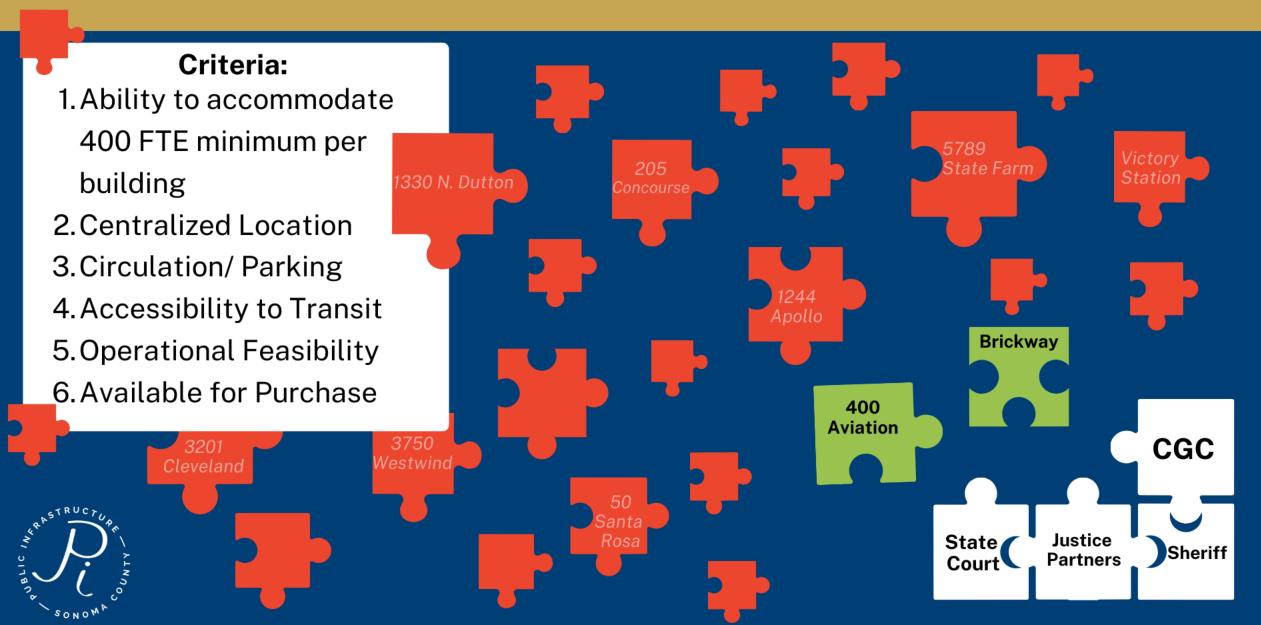
Buy Brickway Complex

- \$32 Million for 2 Buildings
- \$15 Million for Tenant Improvements





After considering many, only two pieces align



Two Types of Buyers



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Investor



- Purchase property for income (cashflow) and residual value
- Hold period focus (3-10 years)



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Owner-User





- Business/entity occupies majority of building
- Supports ongoing operations
- Long-term focus (10-30 years)



Owner user consideration of value

Facility	Sq. Ft.	FTEs	Total Cost	\$/FTE	\$/Sq. Ft.
Brickway	126,600	419	\$47 Millon	\$112,172	\$371
County Gov Center	375,000	1,439	\$541 Million	\$375,956	\$1,443







County Employees stay in deteriorating buildings that are past their useful life.





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\$682 Million without HOJ





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\$682 Million without HOJ

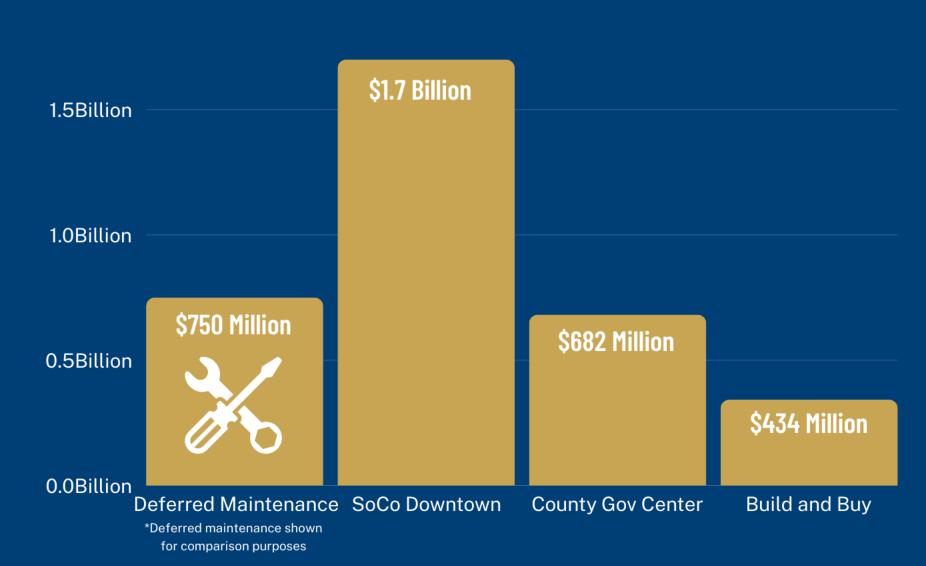


\$434 Million with HOJ

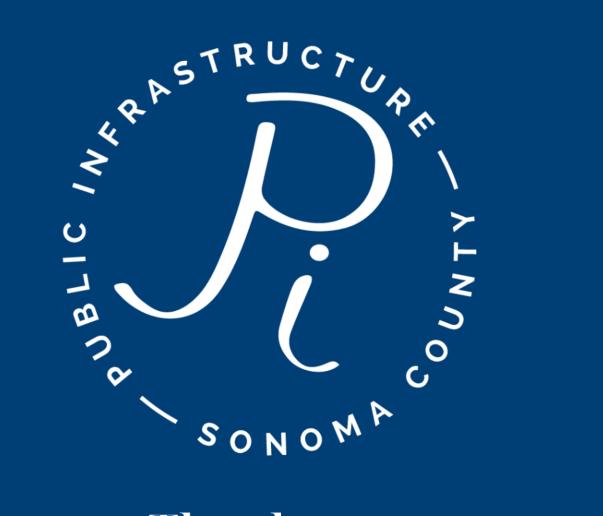


Comparative Costs

2.0Billion







Thank you.