



**Sonoma  
Water**

## MEMORANDUM

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TW: 21/22-009

**DATE:** March 28, 2023

**TO:** Grant Davis, General Manager

**FROM:** Kevin Booker, Project Manager *KB*

**SUBJECT:** **Selection of NEXGEN Asset Management, Inc. for Computerized Maintenance Management Services**

Sonoma County Water Agency (Sonoma Water) has multiple systems for managing and maintaining asset information and has initiated a project to implement asset management practices to integrate the available information to enhance the decision-making process for managing these assets (Project).

The goal of implementing a CMMS is to support managing Sonoma Water's physical above- and below-ground assets to maintain assets at their lowest lifecycle costs, while delivering expected levels of service.

The Project will replace Sonoma Water's existing CMMS system, Maximo. It is anticipated that there will be approximately 30 to 40 total users.

Sonoma Water will be implementing an integrated commercial off-the-shelf (COTS) packaged CMMS solution that will meet Sonoma Water's core requirements with minimal modifications.

On April 13, 2022, Sonoma Water issued a Request for Proposals (RFP) to the following eight firms:

1. Axxerion, San Rafael, California
2. Limble, Lehi, Utah
3. Fluke, Everett, Washington
4. CentralSquare, Lake Mary, Florida
5. CityWorks, Sandy, Utah
6. Fiix, Toronto, Canada
7. MPulse Software, Inc., Eugene, Oregon
8. Intelligent Technology Solutions, LLC, Marietta, Georgia

The RFP was also posted on Sonoma County Water Agency and County of Sonoma Purchasing Department websites.

The 15 firms listed below submitted Proposals.

1. Advanced Enterprise Systems Corp dba Utility Cloud, Salem, New Hampshire
2. AutomaTech, Plymouth, Massachusetts
3. Cardno, Inc., Clearwater, Florida
4. CMMS Data Group, Inc., Chicago, Illinois
5. Data Transfer Solutions, LLC, Orlando, Florida
6. Four Winds Group, Inc., La Jolla, California
7. Hexagon EAM Holdings LLC, Madison, Alabama
8. Intelligent Technology Solutions, LLC
9. KloudGin, Sunnyvale, California
10. MaintStar, Inc., Irvine, California
11. MentorAPM, LLC, Phoenix, Arizona
12. NEXGEN Asset Management, Inc., Sacramento, California
13. Prengi, Inc., Florida
14. Timmons Group, Richmond, Virginia
15. Visionary Integration Professionals, LLC, Folsom, California

The following criteria were used to evaluate each firm:

- 1) Thoroughness of Proposal
- 2) Professional qualifications and demonstrated ability to perform the work
- 3) Responsiveness to the work requirements
- 4) Exceptions to business terms
- 5) Local Service Provider Preference

NEXGEN Asset Management, Inc. (Consultant) was selected to perform the work because of Consultant's experience with similar public agencies and demonstrated understanding of Sonoma Water's needs.

Proposals and evaluation forms have been sent to Records.

The hiring of Consultant for this agreement causes no conflict of interest and is not based on any financial incentive provided to Sonoma Water or its employees and representatives.

c: Lisa Consani