



**Sonoma
Water**

MEMORANDUM

CF/70-706-21 RFP (Agree for Airport
Treatment Plant Control System
Improvements) 18/19-046 (ID 7129)

DATE: February 11, 2019

TO: Grant Davis, General Manager

FROM: Anjnette Hayre, Project Manager [REDACTED]

PROJECT: AIRPORT TREATMENT PLANT CONTROL SYSTEM
IMPROVEMENT

SUBJECT: SELECTION OF NORTH POINT TECHNOLOGY FOR AIRPORT
TREATMENT PLANT CONTROL SYSTEM IMPROVEMENT SERVICES

Sonoma Water requires services including but not limited to purchasing, installing, wiring, and programming the PLC-based control system(s) at Sonoma Water's Airport Treatment Plant. Control system improvement services include but are not limited to:

- Assessing and upgrading existing Pall water filter system programming and replacing PLC hardware
- Upgrading the control systems for associated equipment

On December 19, 2018, Sonoma County Water Agency (Sonoma Water) issued a Request for Statements of Qualifications (RFQ) to the following three firms:

- North Point Technology, LLC, Johnson City, NY
- Pall Corporation Technology Services, Cortland, NY
- Tesco Controls, Inc., Sacramento, CA

The RFQ was also posted on the Sonoma County Water Agency and County of Sonoma Purchasing Department websites.

The three firms listed below submitted Statements of Qualifications (SOQs):

- Glenmount Global, Napa, CA
- North Point Technology, LLC
- Tesco Controls, Inc.

The following criteria were used to evaluate each firm:

- Thoroughness of SOQ
- Professional qualifications and demonstrated ability to perform the work
- Exceptions to standard terms in the sample agreement
- Local Service Provider Preference

North Point Technology, LLC was selected to perform the work because North Point Technology, LLC provided the information requested in the RFQ in a thorough, well organized manner, is familiar with Pall filtration systems and Archestra System Platforms, and is registered with the Department of Industrial Relations.

SOQs and evaluation forms have been sent to Central Records.

The hiring of North Point Technology, LLC for this agreement causes no conflict of interest and is not based on any financial incentive provided to Sonoma County Water Agency or its employees and representatives.

c: Julie Sykes