



May 26, 2023

Board of Supervisors  
County of Sonoma  
575 Administration Drive  
Room 100A  
Santa Rosa, CA 95403

RE: Recommendation to Contract with Sonoma County Fire Department for the Provision of Emergency Advanced Life Support Ground Ambulance for the Exclusive Operating Area One, in Accordance with Sonoma County Ordinance, Section 28-17(g).

Dear Honorable Supervisors,

Please accept this letter as my recommendation that your Board award a contract for Emergency Advanced Life Support Ground Ambulance Services for the Exclusive Operating Area One (EOA-1) to Sonoma County Fire Department (SCFD).

Pursuant to Sonoma County Ordinance, Section 28-17, the Department of Health Services conducted a competitive process to consider the comparative value of two competing proposals, including consideration of the quality of the service to be provided, the level of service to be provided, the rates charged to the public for services provided, the cost, if any, to the county, cities or district, documented evidence of ability to work effectively with local agencies, evidence of expertise, capability and capacity to provide for or arrange for ambulance services, the financial stability of service to be provided, the effect proposers' wages, benefits, shift schedules and expected productivity will have on proposers' ability to attract and retain experienced personnel, especially the existing employed paramedics and EMTs in Sonoma County, and the specification of EOA-1.

An independent evaluation committee reviewed, rated and ranked all proposals based on objective criteria. The committee included a physician with experience in the acute emergency department setting and a working knowledge of prehospital emergency care, a local EMS agency administrator, a fire services officer from an agency that provides ALS transport services, a county-level administrative officer, a certified public accountant with health systems knowledge. All members of the evaluation committee were from outside of Sonoma County.

SCFD's proposal scored the most points. SCFD's proposal demonstrates SCFD's ability to provide high-quality ambulance services in EOA-1. Accordingly, I agree with the evaluation committee's conclusion that the contract should be awarded to SCFD.

Sincerely,

A handwritten signature in blue ink that reads "Tina Rivera".

Tina Rivera  
Director of the Department of Health Services